

# XEROX

**Xerox WorkCentre  
M20**

**Xerox WorkCentre M20i**  
22ppm/multifunctional



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**Sum-up: Impressive features for small  
workgroup multifunctionals.**

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The 22ppm WorkCentre M20 and WorkCentre M20i are new laser multifunctionals that are distributed through all of Xerox's channels. The main difference between the two is the absence (on the WorkCentre M20) or presence (on the WorkCentre M20i) of faxing capability and networking.

While the models' prices (\$1,499 and \$1,999, respectively) are more expensive than some of their competitors, the models come with excellent features. Keep in mind also that these machines have a number of standard features that are unusual in lower-end laser multifunctionals. One item worth mentioning is their paper capacity: both models start with a 100-sheet bypass and a 550-sheet paper tray. You can add another 550-sheet tray for just \$295, creating a total of 1,200 sheets of capacity. The machines also come standard with a 50-sheet reversing document feeder and automatic two-sided printing, expensive accessories that typically drive prices up considerably on competitive models. Output capacity is 250 sheets.

Another plus point is the models' print function. On the WorkCentre M20, PCL 6 support is standard, while PostScript 3 and Ethernet are available for an additional \$269. Parallel and USB interfaces are standard as well. The WorkCentre M20i has PCL 6, PostScript 3 and Ethernet standard.



*Xerox WorkCentre M20i — This new Editor's Choice model is loaded with features and functionality.*

Faxing on the WorkCentre M20i is based on a 33,600bps modem with JBIG compression. Available memory is 16MB.

They are an especially good deal considering all that you are getting. For this reason and more, the WorkCentre M20 and WorkCentre M20i receive our Editor's Choice Award.

**Xerox CopyCentre  
C118**

**Xerox WorkCentre M118**  
**Xerox WorkCentre M118i**  
18ppm/multifunctional



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**Sum-up: New ledger-size  
multifunctionals with aggressive  
prices and great features.**

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These new models hit the market in early 2005. Based on a Fuji Xerox platform,

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*Xerox WorkCentre M118i — This new ledger-size multifunctional receives our Editor's Choice Award.*

they replace the now-discontinued WorkCentre Pro 416 series, which was made by Toshiba. The machines are closely related to a family of Fuji Xerox models that run at 23ppm and 28ppm (see our *Mid-Volume Copier & Multifunctional Guide* for more).

One of the first things you notice on this product family is its aggressive pricing. The CopyCentre C118 has a price of \$1,598, the WorkCentre M118 goes for \$2,998, and the WorkCentre M118i sells for \$3,499. These are some of the most attractively priced ledger-size machines in the low-volume copier market.

But price alone isn't the story on this series. The models also come with solid paper handling. While the base paper capacity of 250 sheets is perhaps a bit low, this is supplemented with a standard 100-sheet bypass. Additional paper-supply options are available to bolster capacity. A 500-sheet option goes for a very reasonable \$249, and a dual 500-sheet option goes for \$649. Note that the \$249 option is required if you want to get the \$649 option.

A 50-sheet reversing document feeder sells for

\$999 on the CopyCentre C118 and WorkCentre M118, and comes standard on the WorkCentre M118i. Bundled with the option is automatic duplex, making it an especially attractive proposition. The models also come standard with a 250-sheet offset catch tray.

Here's how the series is differentiated. The CopyCentre C118 is a standalone copier that doesn't offer printing, scanning, or faxing, even as optional upgrades. The WorkCentre M118 includes standard network printing with PCL, and the WorkCentre M118i has standard network printing with PCL and PostScript, scanning, and faxing. As mentioned earlier, the WorkCentre M118i also comes standard with the document feeder and automatic duplex.

The scanning function is fairly mainstream, and comes from the Fuji Xerox side of the house. It features scan-to-email and is bundled with ScanSoft's OmniPage SE and PaperPort SE software. The function does not offer LDAP compatibility or support Xerox's CentreWare Scanning Services.

The fax function is based on a 33,600bps modem with JBIG compression. This is the current industry standard for fax.

Like their 23ppm and 28ppm cousins, the machines use the company's Emulsion Aggregation (EA) toner. The toner, which is organically grown rather than mechanically produced, offers attractive supply costs and image quality.

All things told, this new product family has a lot going for it. If you need ledger-size copies and a respectable amount of speed, they are a sure bet. The entire product family receives our Editor's Choice Award.

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