

# XEROX

## **Xerox WorkCentre 7232**

10ppm color  
32ppm black & white

## **Xerox WorkCentre 7242**

10ppm color  
40ppm black & white

***Sum-up: Speedy black-and-white printer-copiers with color as an affordable extra.***

These new models offer good functionality for small workgroups. Priced at \$7,599 (for the 7232) and \$9,129 (for the 7242), both models offer standard copying and printing along with optional faxing and scanning.

Both machines fall into the category of black-and-white copiers that offer a little bit of color. Color speed on both models is 10ppm, while the 7232 copies and prints in black at 32ppm and the 7242 outputs black-and-white pages at 40ppm. Offices that want color, but where most color jobs are only a few pages long, are the target buyers for such machines.



*Xerox WorkCentre 7242 — This is a speedy black-and-white model that includes color at an affordable price.*



The processor runs at 667MHz. It has 1.2GB of memory and comes with a 40GB hard disk. The printing function supports PCL, as well as direct PDF and TIFF printing. It also supports the new XPS format that Microsoft introduced with the Vista version of Windows. PostScript printing is supported with an optional kit.

Ethernet and USB print connectivity are standard, while Wi-Fi and Bluetooth are available through optional third-party adapters.

These models have a 75-sheet duplexing document feeder that scans at 50 images per minute in black-and-white, 45 in color.

Both models come standard with one 520-sheet paper tray, automatic duplexing, and a 100-sheet bypass. You can add up to two more 520-sheet drawers. Alternatively, you can supplement the standard 520-sheet tray and bypass with two letter-size drawers (\$649) — a 900-sheet one and a 1,200 sheet one (both for \$1,295) — to bring the input capacity up to 2,720. Finally, you can also add a high-capacity 2,000-sheet feeder that handles letter-size paper for \$1,299. That adds up to a potential maximum of 4,720 sheets of input. The use of paper weights from 18lb. bond to 110lb. index is supported from all trays.

On the output side, there are two options. A zero-footprint “Integrated Office Finisher” has a 500-sheet tray with 50-sheet single-position stapling, while an external “Office Finisher” has a 1,000-sheet tray and supports 50-sheet multiposition stapling.

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The optional scan feature includes color and black-and-white scanning. There are two kits to choose between: a scan-to-email option with mailboxes and a networker scanning option that includes scanning to email. You can scan into a variety of file formats from TIFF and JPEG to PDF and XPS. With the optional Scan Performance Kit, you can scan to searchable PDF as well. Scanning to PC, FTP, email, and to mailbox are all supported. OCR and scan management is supported, and the optional "Scan-to-PC Desktop Pro" offers more full implementation of those services. Scan-to-email is LDAP-compatible.

You have a choice of two optional fax packages, supporting either a single fax line or three lines. You can print incoming faxes double-sided if you want, and you can input double-sided originals for faxing. Faxing is at the customary 33.6kbps with JBIG compression. You can redirect incoming faxes to email or to mailboxes if a scan option is installed. Internet fax is included in both fax options.

Xerox adds a good set of security and accounting features with these models. Secure print, secure fax, authentication, and encryption are all included. The accounting supports up to 1,000 user accounts, plus 500 general and 750 group accounts. You may want to explore other optional security options with Xerox.

The WorkCentre 7232 is rated for a duty cycle of 100,000 pages a month, while the 7242 is rated for 120,000.

In its category, black-and-white copier-multifunctionals with color as an add-on, these models are strong options. The prices are good, and the lack of speed in color will not be a concern for many offices, which have specialized and limited needs for color pages. In our eyes, both of these models are worthy of our Editor's Choice Award.

# Xerox

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## Vendor Profile

Xerox is a dominant force in the color copier market, though it's less powerful than it was during the glory days of the late 1990s. At one point, its product range stretched from low-cost ink jet models up to high-speed color laser machines at the top of the market, but the company's exit from the retail-channel copier market brought the ink jet portion of the line to an end.

Xerox sells its color models mostly through its direct-sales force and through its agents, independent representatives that market the machines but — unlike conventional dealers — do not hold inventory and act as resellers.

One thing that sets Xerox apart from other vendors in this market is the wide range of controller options it offers. Like its rivals, it supports Fiery controllers from EFI, but, unlike vendors such as Canon, Konica Minolta, and Ricoh, it also carries several others.

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