

# Award Winning Solutions

Delivering outstanding results to grow your business.



## Four years and Counting...

“Winning BLI’s Document Imaging Software Line of the Year award is an impressive achievement, and Xerox has accomplished the feat four years running”, said Jamie Bsales, Director, Office Workflow Solutions Analysis, at BLI.



### “...MOST COMPREHENSIVE SOLUTIONS PORTFOLIO...”

With organisations looking to work more efficiently and leverage investments in equipment and personnel, it isn't enough for a manufacturer to offer the most advanced hardware alone. Software and services that work with the MFPs and printers are an integral part of the ecosystem, enabling the OEM and its reseller partners to offer end-to-end solutions to customers' business challenges. Among the leading document imaging OEMs, Xerox Corporation has been honoured as the recipient of BLI's "2014, 2015, 2016 and 2017 Document Imaging Software Line of the Year" award thanks to its exceptional portfolio of document imaging software.

Prepared from publicly available reports and articles with written permission from Buyers Laboratory LLC, the world's leading authority on document imaging products and solutions.

[2014 Article](#)

[2014 Certificate](#)

[2016 Article](#)

[2016 Certificate](#)

[2015 Article](#)

[2015 Certificate](#)

[2017 Article](#)

[2017 Certificate](#)

Given once a year, this award recognises the document imaging OEM that offers the strongest solutions portfolio across the range of software categories BLI covers on its Solutions Center subscription service.

Once a year in conjunction with its Winter Pick awards, BLI gives special recognition to the OEMs whose product lines stand above the rest in the various document imaging arenas BLI covers: MFPs, Printers, Scanners and Solutions. The "Document Imaging Solutions Line of the Year" award takes into account the breadth and depth of an OEM's solutions portfolio – both home-grown solutions and officially sanctioned third-party partner solutions sold by the OEM – in the software categories covered on BLI's Solutions Center subscription service ([www.buyerslab.com/solutions](http://www.buyerslab.com/solutions)). More importantly, the quality of those offerings is taken into account, as those solutions that have been submitted to BLI's lab for evaluation – and rated in key areas such as feature set, value, ease of use and ease of setup/administration – carry the most weight in BLI's evaluation.

In addition to the Solutions Line of the Year awards, Xerox® software has won BLI "Pick" awards in several key categories.



- Feature Set ★★★★★
- Value ★★★★★
- Ease of Administration ★★★★★
- Ease of Use ★★★★★
- Compatibility ★★★★★
- Security ★★★★★
- Reseller Support and Training ★★★★★
- Customer Support and Training ★★★★★
- Documentation ★★★★★
- Global Business Readiness ★★★★★
- Upgrade Path ★★★★★

**XEROX® MOBILE PRINT SOLUTION**

**Outstanding Enterprise Mobile Print Solution, Winter 2014 and 2015**

“Xerox® Mobile Print shines by offering compatibility with output devices from any manufacturer, a marked advantage over single user OEM mobile print apps that work with only a subset of the maker’s own devices.”

– Daria Hoffman, BLI Managing Editor



- [2014 Article](#)
- [2014 Certificate](#)
- [2015 Article](#)
- [2015 Certificate](#)



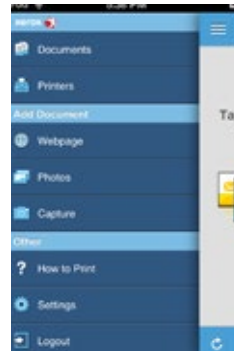
- Feature Set ★★★★★
- Value ★★★★★
- Ease of Administration ★★★★★
- Ease of Use ★★★★★
- Compatibility ★★★★★
- Security ★★★★★
- Reseller Support and Training ★★★★★
- Customer Support and Training ★★★★★
- Documentation ★★★★★
- Global Business Readiness ★★★★★
- Upgrade Path ★★★★★

**XEROX® MOBILE PRINT CLOUD**

**Outstanding Small Business Mobile Print Solution, Summer 2013 and Winter 2015**

“Xerox® Mobile Print Cloud is an excellent mobile print solution that featured the easiest and most hassle-free installation of all enterprise mobile print solutions tested to date.”

–Pete Emory, BLI Manager of Laboratory Testing



- [2013 Article](#)
- [2013 Certificate](#)
- [2015 Article](#)
- [2015 Certificate](#)



- Feature Set and Productivity ★★★★★
- Value ★★★★★
- Administration ★★★★★
- Usability ★★★★★
- Software Integration ★★★★★
- Security ★★★★★
- Support and Training ★★★★★

**XEROX® APP STUDIO**

**Outstanding Achievement in Innovation, Winter 2015**

“Creating an ecosystem of interconnected software and hardware for customers puts resellers in a better position for maintaining long-term customer relationships. But ultimately it is the customers who benefit, as these apps can help increase efficiency and productivity in the workplace by providing one-touch access to common workflows at the top level of the user interface.”

– Jamie Bsales, Director, Office Workflow Solutions Analysis



- [2015 Article](#)
- [2015 Certificate](#)



**XEROX® CONNECTKEY® TECHNOLOGY**

**Outstanding Achievement in Innovation, Summer 2016**

“MFPs are growing more intelligent, flexible and customisable with each successive generation. With its 2016 Xerox® ConnectKey® Technology, Xerox has proven that to be true yet again. The platform’s combination of onboard intelligence and online extensibility put it a step ahead.”

– Jamie Bsales, Director, Office Workflow Solutions Analysis

- [2016 Article](#)
- [2016 Certificate](#)



**XEROX® EASY TRANSLATOR SERVICE**

**Outstanding Achievement in Innovation, Summer 2016**

“Imagine walking up to an MFP with a document written in a foreign language, scanning it, and getting a printout of the document that has been translated into your native tongue. Or imagine needing a quick translation of a document for a colleague that speaks a foreign language. That’s the magic the Xerox Easy Translator Service app enables.”

– Jamie Bsales, Director, Office Workflow Solutions Analysis

- [2016 Article](#)
- [2016 Certificate](#)

### “...SOLVING CUSTOMERS’ BUSINESS CHALLENGES...”

Customers are increasingly coming to rely on document imaging software solutions to streamline mission-critical business processes, increase the productivity of knowledge workers, and leverage their existing investment in imaging hardware. In the document imaging business today, OEMs and their reseller partners need a complete and compelling solutions portfolio to augment their hardware offerings. Xerox delivers with its unmatched lineup of award-winning software offerings.

### “...MORE ‘PICK’ AND 5-STAR PRODUCTS...”

For the breadth of the portfolio, BLI considers how complete each vendor’s line is across the most important document imaging software categories, including document management, document capture and workflow, cost accounting and recovery, print management, mobile printing and more. Another consideration is the variety of offerings in each of those categories to suit the needs of different size organisations, from small businesses to global enterprises.

Among the company’s portfolio are 15 BLI “Pick” award winners and 10 solutions that have received the top rating of 5 stars in BLI’s evaluations – an unmatched solutions portfolio among MFP OEMs, according to BLI.

“Helping put Xerox out front in BLI’s analysis are the strong collection of the company’s own solutions, including the DocuShare® family of document management products, Xerox® Mobile Print Cloud and Mobile Print Solution in mobile printing, and Xerox® Scan to PC Desktop® Professional 12 among desktop productivity solutions,” noted BLI. “Xerox also benefitted from its excellent range of third-party partner solutions, including Nuance’s Equitrac print management offerings, NSi AutoStore and Nuance eCopy ShareScan capture/routing products, Print Audit’s accounting and fleet management tools, and a host of others.”

### ABOUT BLI

Since 1961, Buyers Laboratory LLC (BLI) has been the leading global independent office equipment test lab. It has a longstanding reputation for being the industry’s most trustworthy and complete source for quality testing services and global competitive intelligence. In addition to publishing the industry’s most comprehensive and accurate test reports on office document imaging devices, each representing months of exhaustive hands-on testing in BLI’s US and UK laboratories, BLI has been the leading source for specifications/pricing databases on MFPs, printers, scanners and wide format devices. With its “Pick” awards, BLI gives special recognition in each category twice a year to those products that provided the most outstanding performances in BLI’s exhaustive lab tests. Its “Outstanding Achievement” awards acknowledge products or capabilities that stand out for attributes such as innovation, usefulness, energy efficiency or value. “Line of the Year” awards, presented once each year, recognise the vendors whose product lines are judged to be the best in their respective categories based on their cumulative test results.

The assessments in this brochure are based on BLI’s hands-on testing of the Xerox® Solutions portfolio and cites information from BLI’s Solutions Test reports, as well as “Pick” awards received by these products.

For more information, visit us at [www.xerox.com/office](http://www.xerox.com/office)