

Xerox Education Discount Program Reseller Partners



Education customers save 5% on all eligible Xerox® products.

Education Discount Program*

Education customers save 5% off eligible Xerox® printers and MFPs from January 1 through December 31, 2015.

The Xerox® Education Discount Program provides Reseller Partners a 5% discount off distributor cost on Xerox® office printers, multifunction printers, and advanced multifunction printers. Supplies, accessories and service agreements are not eligible.

The Education Program Discount is in addition to other end user offers. It can be combined with instant savings and bid pricing only with a Sales & Marketing Exception from Xerox.

Eligible Products

The Education Program applies to current A4 and A3 printer and multifunction configurations. Service, supplies, accessories, and remanufactured or used printers and MFPs, are not eligible.

Eligible Customers

Any non-profit, tax-exempt, public or private, full-time college or university that awards diplomas or degrees qualifies. Eligible institutions include 4-year colleges and universities, 2-year colleges, vocation and technical schools, and K–12 schools.

Requirements

- Purchases from distributors must be drop shipped to the educational institution.
- Direct Purchases from Xerox must be drop-shipped to educational customers, or a copy of the education institution's P.O., and Reseller's P.O. must be faxed to Xerox at (503) 682-2980 before processing order.

- Participating distribution partners include Digitek, Horizon, Ingram Micro, SP Richards, Supplies Network, SYNEX, and Tech Data.
- Exceptions require a Sales & Marketing Exception, submitted by a Xerox Account Manager and approved by Xerox Management.

To Receive the Discount

When ordering an eligible Xerox® printer, ask for the Education Discount Program pricing and the discount will automatically be applied to your order. Pass along the savings to your customer, there is no paperwork for you to fill out.

Program Period

The 5% discount rates specified here are valid for purchases made January 1–December 31, 2015. The Xerox Education Discount Program is an ongoing rebate program. However, Xerox reserves the right to modify or terminate the program at any time, without notice.

Xerox offers these special discounts for sales to educational institutions. These discounts are applied up-front with no extra paperwork required, and are in addition to other Xerox end user rebates.

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