

# Amazing monochrome and color printer offers

**Xerox offers an array of award-winning printers and multifunction devices.** This comparison guide showcases the best options for your customer's individual needs — from personal use to large workgroups Xerox is the smart choice.



**While supplies last!**

## **Mono:** Phaser® 3250

|                                 |              |
|---------------------------------|--------------|
| Starting at                     | \$279        |
| D Instant Savings               | \$100        |
| DN Instant Savings              | \$115        |
| <b>After Rebate Starting at</b> | <b>\$179</b> |

## **Mono:** Phaser 3600

|                                 |              |
|---------------------------------|--------------|
| Starting at                     | \$649        |
| D Instant Savings               | \$325        |
| DN Instant Savings              | \$375        |
| <b>After Rebate Starting at</b> | <b>\$324</b> |

## **Color:** Phaser 6360/YDN

|                                 |              |
|---------------------------------|--------------|
| Starting at                     | \$1,599      |
| DN/YDN Instant Savings          | \$1,000      |
| <b>After Rebate Starting at</b> | <b>\$599</b> |

**Key target:** Personal / small workgroup, 1–5 users

**PPM:** 30

**Competitive Products:**

- HP LaserJet P2035
- Lexmark E360

**Competitive advantage:**

- Faster processor
- Larger output
- Higher monthly duty cycle

**Key target:** Small to medium workgroup, 1–10 users

**PPM:** 40

**Competitive Products:**

- HP LaserJet P3015
- Lexmark E460

**Competitive advantage:**

- More standard memory
- Secure Print
- RAM collation

**Key target:** Office workgroup, 5–25 users

**PPM:** 42 B&W / 42 color

**Competitive Products:**

- HP LaserJet CP4025
- Lexmark 782

**Competitive advantage:**

- True Adobe® Postscript® 3
- Blazing speed at 42 ppm
- Outstanding media capabilities

For product and rebate information, contact your Xerox Partner Account Manager.



Instant Saving discounts are valid from October 1 through December 31, 2011, or while supplies last.

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