



## 2006 Pick of the Year

*Outstanding Multi-Pass Business Color MFP,  
Fall 2006*



### Xerox WorkCentre 7132



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In the low end segment of the business color market, comprising units that employ a single drum to print at color speeds of up to 15 ppm, the Xerox WorkCentre 7132 has earned a BLI Fall 2006 "Pick" award as an "Outstanding Business Color MFP" for its impressive performance in BLI's rigorous lab test. With rated speeds of 8 ppm in color and 32 ppm in black, this unit is designed for offices in need of an MFP for primarily monochrome and occasional color output and is highly recommended by BLI for monthly volumes of up to 75,000 impressions.

"This is the first single-drum, multi-pass system tested in the past couple of years to earn BLI's 'Highly Recommended' rating and a 'Pick,'" said BLI Managing Editor Daria Hoffman. While available at a price that is among the lowest for comparably equipped models, it offers excellent reliability that is, in fact, among the best for single-drum units. During its two-month lab test, it produced 100,000 impressions without requiring any service and it experienced only three mis-feeds.

Another strength of this unit, which offers standard copy and print functionality, as well as optional scan and fax capabilities, is its image quality. BLI Associate Editor George Mikolay noted, "The WorkCentre 7132 earned Excellent ratings in nearly every print and copy category evaluated in both black and color modes—a feat that has rarely been seen in BLI testing." Color output exhibited excellent saturation, with bright colors, above average sharpness and good production of pastel shades. Black output was equally impressive, with excellent halftone output and above-average darkness, sharpness and smoothness of text and lines.

"This outstanding performer also offers the exceptional ease of use that is characteristic of Xerox products," said BLI Lab Manager Pete Emory, citing the unit's well-organized control panel, highly automated installation procedures, very good print drivers and excellent feedback on device and job status to end users' workstations.

"Also noteworthy about this product," noted Mikolay, "is that even though its rated color speed of 8 ppm is slower than that of many business color models, its high print efficiency resulted in competitive actual tested running speeds."

"The WorkCentre 7655, 7665 and WorkCentre 7132 color multifunction systems deliver reliable, high-quality color to offices small to large," said David Bates, vice president of product marketing, Xerox Office Group. "These systems are designed to make it easy for customers to monitor, track and manage color prints, copies, faxes and scans, helping businesses control their color printing costs. We are honored to receive this recognition from Buyers Laboratory Inc."

## About BLI's Picks of the Year

Twice a year with its "Pick of the Year" awards, BLI gives special recognition in each category to those products that provided the most outstanding performances in BLI's exhaustive lab tests.

BLI's awards stand alone in that they are based on a rigorous battery of lab tests that takes approximately two months to complete and includes an extensive durability test, during which each unit is run at the manufacturer's maximum recommended monthly volume. BLI's durability test is unique among office product evaluations and uniquely qualifies BLI to assess reliability, which is a critical factor for buyers and IT directors, given that virtually all of the products are designed for use on networks.

In addition to assessing reliability, in terms of the number of service calls and PM (preventive maintenance) calls required, as well as misfeed frequency, BLI's comprehensive evaluation includes an assessment of copy and print quality, productivity, ease of use and economy, as well as connectivity issues such as feedback to workstations, administrative utilities, print drivers, multitasking and scanning solutions. Each product that successfully passes BLI's lab test earns BLI's "Recommended" or "Highly Recommended" seal and a BLI "Certificate of Reliability" and qualifies as a "Pick" award contender. Consequently, a BLI "Pick of the Year" is a hard-earned award that buyers and IT directors can trust to better guide them in their acquisition decisions.

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