

# Xerox WorkCentre® Pro 123/128/133 vs. HP LaserJet 4345mfp

**The WorkCentre Pro 123/128/133 has the paper handling and ease of use features that offices need to be more productive**

- 11 x 17" paper handling
- More paper input capacity
- Easier to use
- More convenience features
- Better finishing capabilities
- Feeds heavier paper weights
- Adobe® PostScript® 3™

### Competitive Comparison



	WorkCentre Pro 123/128/133	HP LaserJet 4345mfp
<b>Larger maximum paper size</b>	11 x 17 / A3	8.5 x 14
<b>Larger platen size</b>	11 x 17 / A3	8.5 x 11
<b>Larger maximum paper capacity</b> <ul style="list-style-type: none"> <li>• The WorkCentre Pro 123/128/133 needs less attention so a busy office can stay productive</li> </ul>	3,100 sheets	2,100 sheets
<b>Easier user interface</b> <ul style="list-style-type: none"> <li>• The WorkCentre Pro 123/128/133 interface is consistent across Xerox products</li> </ul>	Commonly-used features on top screen	Multiple screen layers to get to basic functions
<b>Better job queue access</b> <ul style="list-style-type: none"> <li>• HP users can delete current job only and they won't know whether it is a copy or print job</li> </ul>	Access job queue at device, desktop, or the Web via CentreWare IS	No job queue at the device or the print driver – limited job queue via the web
<b>More efficient job queue (Print Around)</b> <ul style="list-style-type: none"> <li>• With Xerox, you get more efficiency with print around by continuing to print/copy new jobs until the correct paper from a previous job is loaded</li> </ul>	Job queue will continue to print or copy	Job queue will stall the device and jobs will back up until correct paper is loaded
<b>Schedule a job to print</b> <ul style="list-style-type: none"> <li>• Users of the Xerox device can select a time to print when the system is not busy</li> </ul>	Delay print	No delay print
<b>Better finishing</b> <ul style="list-style-type: none"> <li>• Users have the flexibility to prepare professional, ready-to-use documents</li> </ul>	50-sheet, 3-position stapling	30-sheet, one-position stapling
<b>Custom reduction/enlargement settings</b>	Six user pre-set R/E settings	No user pre-set R/E settings
<b>Higher fax resolution</b>	Up to 600 x 600 dpi	Up to 300 x 300 dpi
<b>Store incoming fax jobs</b> <ul style="list-style-type: none"> <li>• Xerox better meets HIPAA and other regulations</li> </ul>	Up to 200 secure mailboxes	No secure mailboxes
<b>More secure</b> <ul style="list-style-type: none"> <li>• With the Xerox device, PIN numbers, confidential email addresses, and fax numbers cannot be seen remotely</li> <li>• The HP device shows the secure print PIN number in the print driver settings until the application is closed or manually deleted</li> </ul>	Device UI is not visible through web browser  PIN numbers not visible	Device UI is visible through web browser  PIN numbers visible in print driver Fax call reports can be printed by anyone at any time
<b>Handles heavier media weights</b>	All trays (except Tray 1): 60 to 216 gsm (16 lb. bond to 110 lb. Index)	Main trays: 60 to 105 gsm (16 lb. bond to 58 lb. Index)
<b>True Adobe PostScript 3</b>	Adobe PostScript 3	PostScript 3 emulation
<b>Total Satisfaction Guarantee</b>	Yes	No

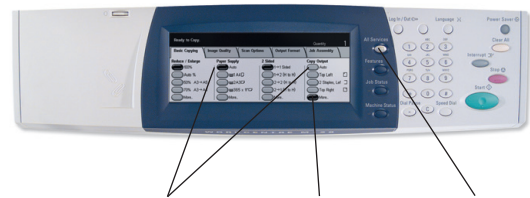
(see over)

# Other WorkCentre Pro 123/128/133 Advantages

## Excellent user interface

The WorkCentre Pro 123/128/133's easy user interface keeps offices productive by reducing or eliminating hassle and confusion

- The most commonly used functions are on the top-level screens
- Job queue management can be done on a PC or at the device
  - Adequate descriptions of queued jobs makes it easy to identify all jobs that are in the queue
  - The queue will display all print, copy, fax, and scan jobs
  - A separate queue will display all completed jobs
- Reduction and enlargement with six customizable presets allow users to easily select the most common reduce/enlarge settings



*Time-saving "Auto" features make correct selections for you to ensure high-quality output*

*Advanced document production functionality is right at your fingertips*

*Convenient access is provided to advanced functions such as network scanning, fax and e-mail.*

## Downfalls of the HP LaserJet 4345 user interface

- Commonly used features such as duplex and stapling are on separate screens
- Confusing print driver has duplex on the finishing tab and stapling on the output tab
- Originals and output are programmed separately (at the local UI)
- No job queue management at PC or device
- No preset reduction or enlargement settings for commonly used applications

## Build Job feature handles complex documents

Users can make multiple, finished copies of a complex job using the Build Job feature on the WorkCentre Pro 123/128/133. If a document has, for example, cover stock and separator sheets of differing colors mixed in with simplex and duplex pages, it can be copied, collated, and stapled and ready for distribution in a few easy steps with the WorkCentre Pro 123/128/133.

The HP LaserJet 4345mfp has a Job Mode feature whose only function is to copy a document that is longer than 50 pages (the most the document feeder can hold). It has no ability to create segments within a job. They would have to be copied separately and collated by hand.

## Easier jam clearance

The WorkCentre Pro 123/128/133 has easier paper jam clearance with a fewer number of "Touch Points" and "Reach Areas" than the LaserJet 4345mfp.

It may also be difficult for some users to access the HP's exit area during jam clearance.