

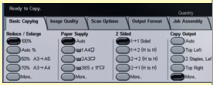
## Competitive Comparison

# Xerox WorkCentre® Pro 133 vs. Canon imageRUNNER 3570



### Xerox is the better choice for the busy office

- Better paper throughput
- Easier user interface and print driver
- Higher print resolution
- Superior copier functionality
- More consumable capacity and easier maintenance
- More scanning and email features
- Better fax functionality

	WorkCentre Pro 133	Canon imageRUNNER 3570
<b>Handles heavier media weights</b>	16 to 110 lb. Index from bypass tray	16 to 67 lb. Index from bypass tray
<b>Faster copying and scanning productivity</b> <ul style="list-style-type: none"> <li>• If a print job needs paper that is not in a tray, subsequent jobs in the queue will print/copy until the job's correct paper is loaded</li> </ul>	Scan speed: Up to 50 spm <b>FASTER!</b> Legal-size copy speed: 20 cpm	Scan speed: Up to 45 spm Legal-size copy speed: 13 cpm
<b>Higher resolution</b> <ul style="list-style-type: none"> <li>• No compromise print quality produces fine lines, crisp text, and detailed images</li> </ul>	1200 dpi at full speed <b>BETTER PRINT QUALITY!</b>	600 dpi
<b>Easy-to-use interface</b> <ul style="list-style-type: none"> <li>• User-friendly touch screen with all commonly used features on the top-level screen</li> </ul>	Common features on one main screen 	Basic functions on multiple screens
<b>Scan Ahead / Concurrency</b> <ul style="list-style-type: none"> <li>• The WorkCentre Pro 133 allows a user to scan as many jobs as memory capacity will allow</li> <li>• The Canon device only allows 5 jobs – making users wait</li> </ul>	Unlimited jobs <b>MORE JOBS!</b>	5 jobs
<b>Larger bypass tray</b>	100 sheets	50 sheets
<b>Trays sense paper size</b> <ul style="list-style-type: none"> <li>• Smart paper trays automatically detect what size of paper is loaded in them</li> </ul>	Automatic	Must set indicator dial or tray can't be used
<b>Easier consumable replacement</b> <ul style="list-style-type: none"> <li>• The Canon's drum cartridge is not customer installable (service is required), increasing downtime</li> </ul>	User-replaceable toner and drum cartridges increase productivity and reduce costs	Users must call service to replace drum cartridge
<b>Higher consumable yields</b> <ul style="list-style-type: none"> <li>• Fewer interventions with the device reduces downtime and increases productivity</li> </ul>	Toner: 30,000-page capacity Drum: 60,000-page capacity	Toner: 24,000-page capacity Drum: 55,000-page capacity
<b>Fax is standard</b> <ul style="list-style-type: none"> <li>• The WorkCentre Pro 133 also has an integrated print and fax driver – the Canon drivers are separate</li> </ul>	Walk-up fax: Standard PC Fax: Standard	Walk-up fax: Optional PC Fax: Optional

(more over)

## Other WorkCentre Pro 133 Advantages

### Job Build capabilities are more robust

- The WorkCentre Pro 133 gives the flexibility to build a completed job with several sections of different types and sizes of paper.
- The Canon 3570 will only allow users to print more originals with no job build capabilities to create a document with more than one attribute.

### Efficient resource management keeps productivity high

- The WorkCentre Pro 133 keeps busy offices productive with its valuable Print Around feature. When there are multiple jobs in the print queue and the first job will not print because the correct paper is not loaded, the device will print the other jobs behind it.
- The Canon 3570 does not have this feature. If a print job needs attention on the Canon 3570, it will halt all jobs on the entire machine...driving down productivity.

