



# Your Xerox Authorized Agent

A full service partner who brings you peace of mind

When it comes to your complete document needs, no other provider has access to the full range of Xerox products, contracts and services to solve your unique business issues better than your Xerox Authorized Agent. Your Agent's sales and service technicians are fully trained and equipped to provide you with a seamless experience, whether you are just starting out, expanding your business within your city, or across 50 states, and Puerto Rico and the U.S. Virgin Islands.

### The Broadest Selection of Xerox Products and Solutions

From desktop office printers to iGen4 and 8250 digital printing presses, your Agent can help ensure you get the right solutions for your business needs.

### Flexible Contracts

A range of options suited to the way you run your business make it easier to acquire the Xerox® products you need.

### The Xerox Total Satisfaction Guarantee

Your Agent and Xerox will be there if you ask for help. And, if repair and replacement is required, your Agent will use only the best—Xerox® genuine supplies and parts.

### Partnership You Can Count On

We know you have a business to run and you want someone you can trust, someone who is specialized in satisfying your total document needs. Your Xerox Authorized Agent can be the partner to provide you with peace of mind.



Contact us immediately to better understand how we can address your total document needs.

	Benefits For You	Your Xerox Authorized Agent	Other Resellers
Product	Desktop printers to iGen4 & 8250 digital printing presses	Yes	No
Flexible Contracts	Xerox equipment, maintenance & supply contracts that are backed by Xerox terms and conditions	Yes	No
	Xerox financed and managed cost per copy contracts	Yes	No
	Entire range of Xerox Managed Print Services contracts	Yes	Limited
	Xerox Managed Services contracts including Xerox labor	Yes	No
Financing	Xerox equipment financing with competitive rates & flexible terms	Yes	No
	Xerox financing with lease terms up to 84 months	Yes	No
Operations	Xerox & other Manufacturers' Trade-in accepted	Yes	Confirm with Reseller
	Capability to leverage Xerox for complex, multi-city, and multi-country deployment	Yes	Confirm with Reseller
Service and Supplies	Service direct from Xerox for the entire portfolio	Yes	No
	Guaranteed genuine Xerox® supplies and toner in Xerox equipment	Yes	Confirm with Reseller
	Xerox Technical Service provided remote solve for increased uptime	Yes	No
	Peace of mind through Xerox Total Satisfaction Guarantee for the term of the Xerox Equipment Lease (up to 84 months)	Yes	No
	Xerox World class training across the entire portfolio	Yes	Limited