

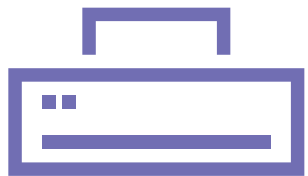
# 18 Reasons You Need a Xerox MPS Assessment

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# Managed Print Services (MPS) have the potential to not only save you money, but transform the way you work altogether.

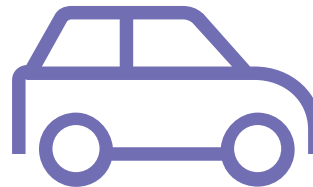
From cost savings to process improvement, there are a multitude of reasons to consider an MPS assessment. Which ones apply to your organization?



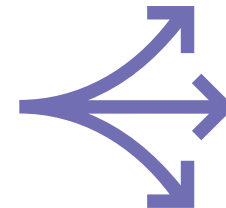
Cost-Based  
Drivers



Governance  
Issues



Location-Based  
Challenges



Strategy, Process and  
Market Considerations





# Cost-based Drivers







1

Rising printing expenditures make it difficult to hold down overall costs.

2

Month-to-month changes in printing costs make it difficult to budget.

3

Operating costs are digging into the capital improvement budget.



Cost-Based Drivers





4

Costs of equipment, business processes and filing are unknown and need to be identified.

5

There is pressure to improve revenue and margins.



Cost-Based Drivers





# Governance Issues







6

The existing print infrastructure is poorly understood.

7

The print environment can't be tracked and measured.





8

There are a significant number of unconnected devices, including desktop printers.

9

Managing your fleet requires working with multiple vendors and supplier contracts.

10

It's a struggle to meet sustainability goals.



Governance Issues





# Location-based Challenges



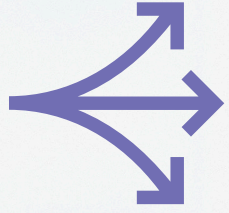




- 11 You have distributed offices in multiple locations.
- 12 Autonomous departments make their own printer purchasing decisions.
- 13 You have a mobile workforce constantly on the go.







# Strategy, Process and Market Considerations







14

There is limited understanding of how printed documents are used.

15

Paper-intensive business processes need to be more efficient.



Strategy, Process and  
Market Considerations





- 16 Customers have new document processing or workflow requirements.
- 17 The print infrastructure isn't aligned with your business needs.
- 18 You operate in a highly regulated industry with strict standards for security and compliance.



## 18 Reasons You Need a Xerox MPS Assessment



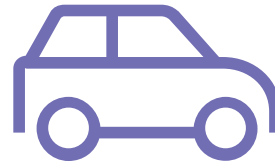
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3. Operating costs are digging into the capital improvement budget.
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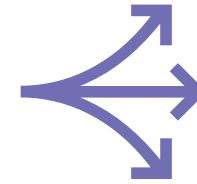
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