

Government
Solutions
Guide
2012



Xerox Government Solutions

Secure printing and productivity solutions.

Visit xerox.com/government to
see the complete list of special
offers on printers & MFPs.



Innovative solutions for the Federal Government.

Xerox document technology. For decades, it's been synonymous with first-rate image production. But there's a lot more going on inside these devices than pretty pictures. You'll also find a wealth of hard science, courtesy of our R&D labs, that can help you work smoother, smarter and more secure than you might have realized.

- **Reliable printing, essential in an unpredictable world** — Our printers and MFPs are engineered for robust use, incorporating several ease-of-use features and design elements such as auto-power sensing and print-around, to keep your print jobs flowing smoothly. Built-in alerts and device management tools help you centralize and easily manage one or more devices.
- **Secure your critical information, it is one of your greatest assets** — We work to develop solutions that meet the most stringent standards for network and information security. Many of our printers and MFPs incorporate iron-clad security features including Common Access Card Enablement, FIPS 140-2 encryption, Common Criteria Certification, 802.1x Device Authentication, IPv6 and disk encryption.
- **Sustainability's not a cost of doing business, but a way of doing business** — Our commitment to sustainability encompasses both our own practices in cutting our energy use and in the energy-efficient products and solutions we develop to help our customers do the same. ENERGY STAR® qualified equipment, power-down and sleep-mode features, recycling programs for ink and equipment, and cartridge-free technologies that help reduce waste by up to 90% are just a few of the ways we can help you adopt environmentally friendly practices without incurring extra costs.



Xerox was awarded the National Medal of Technology, the highest honor awarded by the President of the United States to America's leading innovators.

Your Total Satisfaction Guarantee*

If you're not totally satisfied with any Xerox equipment you order, Xerox will replace it without charge. Contact us for more details.



ColorQube® 8700

Solid Ink Multifunction Printer

Get more done. Simply.

For the first time, virtually all of the amazingly productive features and capabilities of our high-end multifunction printers are packed into a secure, affordable desktop model.

Get more attention.

Give your work richer, more vibrant color that sets it apart; on a wide range of media, including recycled paper, with remarkable Solid Ink.

Comprehensive security.

The broad array of security features includes Common Criteria Certification (pending), Common Access Card Enablement, FIPS140-2 encryption, 802.1X, IPv6 and 256-bit hard disk encryption.

Reduce your footprint.

Cut wasteful excess packaging and plastic by up to 90% with cartridge-free Solid Ink and reduce lifetime energy consumption up to 17% over a comparable laser device.

New!

See page 7 for details.

Starting price before eligible TPRs **\$2,499¹** TAA



Multifunction Printers

Maximum productivity in minimum space.



Xerox office printing solutions offer a wide range of multifunction printers that deliver flexibility and advanced features. Copy, print, scan, and fax with one device. Choose the model best suited to your workgroup's needs.

TAA Compliant Multifunction Printers

Product	TAA Compliant Configurations	802.1x	IPv6	IP filtering	IPSec	SNMP v3	Disk Image Overwrite	CAC Enablement	Common Criteria	FIPS 140-2	Page
WorkCentre® 3550	YX	●	●	●	●	●					Pg. 6
Phaser® 3635MFP	YXM	●		●	●	●	●				Pg. 6
WorkCentre 4250	C / S / X / XF	●	●	●	●	●	●	●	●		Pg. 7
WorkCentre 4260	S / X / XF	●	●	●	●	●	●	●	●		Pg. 7
ColorQube® 8700	S / X / XF	●	●	●	●	●	●	●	●*	●	Pg. 7
ColorQube 8900	X	●	●	●	●	●	●	●	●*	●	Pg. 8
Advanced Multifunction Printers (letter / legal / tabloid)											
WorkCentre 7120 Series	YPT	●	●	●	●	●	●	●	●	●	Pg. 9
WorkCentre 5300 Series	YP/YC/YPH/YCH	●	●	●	●	●	●	●	●	●	Pg. 10
WorkCentre 5700 Series	YP/YPT/YAPT	●	●	●	●	●	●	●	●	●	Pg. 10
WorkCentre 7500 Series	YP/YPH/YPT	●	●	●	●	●	●	●	●	●	Pg. 11
WorkCentre 9300 Series	YPM2/YPM3	●	●	●	●	●	●	●	●*	●	Pg. 11

TAA compliant configurations denote that country of origin for the specified configuration of that printer, MFP or fax machine complies with the requirements of the US Trade Agreements Act (TAA). * Pending evaluation.

Contact your authorized reseller or visit www.xerox.com/government



WorkCentre® 3210/3220
Laser Multifunction Printer

True office productivity on your desktop.

- Reliable all-in-one print/copy/scan/fax device.
- Prints and copies up to 24/30 ppm.
- Compact and quiet—a great fit for small or virtual offices.

Starting price before eligible TPRs **\$399¹**



New!

WorkCentre 6015
Color Laser Multifunction Printer

Our smallest, most affordable color MFP, ideal for 1 to 4 users.

- Color up to 12 ppm, B&W up to 15 ppm.
- Up to 1200 x 2400 dpi.
- USB, Ethernet and wireless.
- EA Toner's consistent particle shape gives unsurpassed image quality with reduced toner and power consumption.

Starting price before eligible TPRs **\$449¹**

[EA Toner]

Multifunction Printers

Print, copy, scan, fax and email from a single device.



WorkCentre® 6505

Color Laser Multifunction Printer

Accurate colors for small offices and workgroups in a space-saving design.

- Copy, print, scan, fax, email and network capabilities are standard.
- Two-sided printing option saves paper.
- 600 x 600 x 4 dpi resolution and EA Toner for crisp text and smooth color transitions.
- High-capacity paper tray and toner cartridge options minimize interruptions to your printing.

Starting price before eligible TPRs **\$649¹**

[EA Toner]



Phaser 6180MFP

Color Laser Multifunction Printer

Fast and easy to use for busy, small to medium-sized offices.

- Prints and copies up to 31 ppm B&W and 20 ppm color.
- 600 x 600 x 4 dpi resolution and EA Toner for crisp text and smooth color transitions.
- Scan to email, computer, server, or computer application.
- Secure fax receive.

Starting price before eligible TPRs **\$799¹**

[EA Toner]



WorkCentre 3550

Letter-size Multifunction Printer

World-class capabilities in a small size for offices with large departmental needs.

- Prints and copies up to 55 ppm.
- Scan to email, network, USB flash drives, TWAIN applications.
- Standard automatic 2-sided printing.
- Easy to use.

Starting price before eligible TPRs **\$1,099¹** TAA



EIP Enabled

Phaser® 3635MFP

Laser Multifunction Printer

Advanced multifunction capabilities and unsurpassed ease of use.

- State-of-the-art scanning, networking and security technology.
- Full-color, 7" touch screen for walk-up convenience.
- Prints and copies up to 35 ppm.
- Xerox Extensible Interface Platform™ (EIP) allows document-related software applications to be created and accessed on the user interface.

Starting price before eligible TPRs **\$1,799¹** TAA

[Solid Ink]

Contact your authorized reseller or visit www.xerox.com/government

Multifunction Products

Multitasking masters at your service across the network.



WorkCentre® 4250/4260

Letter-size Multifunction Printer

World-class capabilities in a small size for offices with large departmental needs.

- Prints and copies up to 45/55 ppm.
- Scan to email, network, USB flash drives, TWAIN applications.
- Standard automatic 2-sided printing.
- Exclusive Print Around feature eliminates bottlenecks.
- CAC capable.

Starting price before eligible TPRs **\$2,199¹** TAA



New!

EIP Enabled

ColorQube® 8700

Solid Ink Multifunction Printer

High-end features in a desktop model.

- Up to 44 ppm color or B&W.
- Automatic two-sided (duplex) printing.
- Exceptional print quality with 2400 FinePoint.™
- Xerox Extensible Interface Platform™ (EIP) allows document-related software applications to be created and accessed on the user interface.
- Common Criteria Certification (pending), CAC capable, FIPS140-2 encryption.

Starting price before eligible TPRs **\$2,499¹** TAA

[Solid Ink]



EIP Enabled

WorkCentre® 6400

Color Multifunction Printer

Full-featured power in a desktop device for larger workgroups.

- Prints and copies up to 32 ppm color, 37 ppm B&W.
- Up to 2400 x 600 dpi.
- Easy-to-use features including large color touch screen.
- Xerox Extensible Interface Platform™ (EIP) allows document-related software applications to be created and accessed on the user interface.

Starting price before eligible TPRs **\$3,699¹**



New!

EIP Enabled

ColorQube® 8900

Solid Ink Multifunction Printer

Unbeatable total cost of ownership for workgroups who print six reams of paper (or more) a month.

- Up to 44 ppm color or B&W.
- Automatic two-sided (duplex) printing.
- Exceptional print quality with 2400 FinePoint.™
- Xerox Extensible Interface Platform™ (EIP) allows document-related software applications to be created and accessed on the user interface.
- Common Criteria Certification (pending), CAC capable, FIPS 140-2 encryption.

Starting price before eligible TPRs **\$4,999¹** TAA

[Solid Ink]

Contact your authorized reseller or visit www.xerox.com/government

Advanced Multifunction Printers

Advanced features and capabilities.



Give your team the advantages of integrated copy, print, scan and fax technology. Our most advanced MFPs provide robust security, productivity-enhancing speed and our EIP software platform, enabling developers to create server-based applications configured for the MFP's touch-screen user interface.

WorkCentre® 7120 series

Color Tabloid Multifunction Printer

Enabling big enterprise performance.

- Prints and copies up to 25 ppm color and B&W.
- Unparalleled ease of use with the large, 7" color touch screen interface that provides easy access to all major functions directly from the home screen.
- Print Around feature eliminates extended printing delays by holding a job in need of resources (such as a different paper size) and printing the next job in the queue.
- Industry-leading usage-tracking and accounting technologies minimize time and money spent on device administration and upkeep.



EIP Enabled

Starting price before eligible TPRs **\$4,924¹** TAA

[EA Toner]



EIP Enabled

WorkCentre 5300 series

Tabloid Multifunction Printer

Optimized office efficiency.

- Prints and copies up to 35 ppm.
- Standard network authentication such as Secure Access Unified ID system and optional Common Access Card (CAC) Enablement Kit.
- Common Criteria Certified.
- EA Toner's consistent particle shape gives unsurpassed image quality with reduced toner and power consumption.

Starting price before eligible TPRs **\$5,325¹** TAA

[EA Toner]



EIP Enabled

WorkCentre 5700 series

Tabloid Multifunction Printer

Raise your productivity. reduce your costs, stay secure.

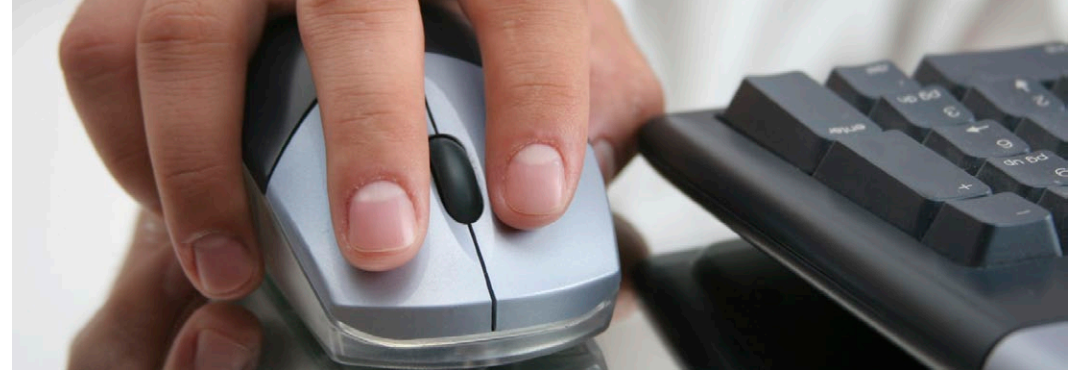
- Prints and copies up to 55 ppm.
- Xerox Standard Accounting, Color Scanning option, multiple finishing options to keep jobs in house.
- Secure Print, Follow you print, Smart Card Technology, CAC enablement.
- Common Criteria Certified,
- Test shows the controller out performs the competition, multi-tasking scan and print at the same time.

Starting price before eligible TPRs **\$7,200¹** TAA

Contact your authorized reseller or visit www.xerox.com/government

Advanced Multifunction Printers

Software solutions extend the capabilities of your MFP.



EIP Enabled



WorkCentre® 7500 series

Color Tabloid Multifunction Printer

Colorful innovation, outstanding performance.

- Prints and copies up to 55 ppm color, 50 ppm B&W.
- Standard features mean greater value. Built-in Optical Character Recognition software, searchable PDF capabilities; hard disk overwrite/encryption; a full set of scanning functions.
- Restrict copy, scan, email, and fax access by validating network user names and passwords prior to use.

Starting price before eligible TPRs

\$7,551¹

TAA

[EA Toner]

ColorQube® 9300 series

Solid Ink Tabloid Multifunction

Impactful color, big savings.

- Prints and copies up to 55 ppm color, 60 ppm B&W.
- Solid ink technology that adds up to unexpected advantages for the office.
- A convergence of color-enhancing technologies and flexible price plans means you can now get color for the price of black-and-white.
- Up to 90% less printing waste than comparable color laser devices.

Starting price before eligible TPRs

\$22,346¹

TAA

[Solid Ink]

Contact your authorized reseller or visit www.xerox.com/government

Xerox software solutions

Get more for your hardware investment with solutions that simplify daily document-related tasks, make them more productive, increase accuracy and accelerate business. Xerox software solutions are the added ingredient that enables new and better ways of working; delivering increased productivity and value to help you grow your business.

Mobile printing solutions

Xerox® Mobile Print Solution – Simple, convenient, secure wireless printing to any EIP-enabled MFP inside your firewall, from any email-enabled mobile device, without installation of any additional client software.

Xerox® PrintBack – A free app that allows you to print to the default printer at your office from iOS- and Android-based mobile devices, through any web-based email or cloud-storage service.

Xerox® Mobile Express Driver® – A free print driver that enables mobile professionals to print in any new location they visit, from a laptop computer.

Scanning and document workflow solutions

ScanFlowStore® – Convert hard copy documents into text-searchable digital files for intelligent filing and rapid retrieval. Scan and archive records automatically from the control panel or touch screen of your Xerox MFP.

Scan to PC Desktop® Professional – Converts paper documents and PDF files into fully editable digital files (Word, PowerPoint®, Excel®, PDF, JPG, TIF, etc.) at the touch of a button

DocuShare® Express – A full-featured content management solution for small to medium-sized businesses.

For more information on these and other Xerox software solutions visit: xerox.com/software



Xerox Multifunction Printers

Protecting your sensitive data.



Xerox has demonstrated a commitment to keeping digital information safe and secure by identifying potential vulnerabilities and proactively addressing them to limit risk. Xerox Multifunction printers offer an array of security features depending on the product model, that range from industry standards to powerful Xerox protection. Several key security features are described below.

Common Access Card Enablement

(CAC): Using CAC, organizations can restrict access to a Xerox device's walk-up features, ensuring that only authorized users are copying, scanning, emailing and faxing information. With its two-factor identification requirement, users must insert their access card and enter a unique PIN at the device, providing added security in the event that a card is lost or stolen.

FIPS 140-2 encryption: Several Xerox multifunction printers offer National Institute of Standards and Technology (NIST) Federal Information Processing Standards (FIPS) 140-2 certification. They are identified in this guide.

Common Criteria Certification: Several of Xerox Corporation's high-speed digital copiers and advanced multifunction devices have become the fastest office devices in the industry to earn the international standard in information security. Xerox office products that have achieved Common Criteria Certification are identified in this guide.

802.1x Device Authentication: Office devices implement the 802.1x standard. This allows the device to be authenticated on a network before the network will allow any network traffic to pass to or from the device. This stops rogue devices from infiltrating the network.

IPv6: Internet Protocol version 6 (IPv6) is the next generation Internet Layer protocol for internetworks and the internet. IPv6 has been implemented on all major operating systems in use in commercial, business, and home consumer environments. Network security is integrated into the design of the IPv6 architecture. The IPv6 specifications mandate IPsec implementation as a fundamental interoperability requirement.

IPsec: Internet Protocol Security (IPsec) secures Internet Protocol (IP) communications by authenticating and encrypting each IP packet of a data stream. IPsec can be used to protect data flows between a pair of hosts (e.g. computer users or servers), between a pair of security gateways (e.g. routers or firewalls), or between a security gateway and a host. IPsec can be used for protecting any application traffic across the internet.

IP Filtering Feature: Internet Protocol (IP) Filtering provides a system administrator with a means of restricting access to the system to a specific set of IP addresses. This provides a first level of defense against unauthorized use of the system. Computers whose IP addresses are outside of the allowed set are not permitted to print.

Disk encryption: Most Xerox printers and multifunction devices that have hard disks include a disk encryption feature which encrypts all stored customer image data with the state-of-the-art AES encryption algorithm. A complete list of Xerox products and their disk encryption status is available from your Xerox Federal Account Manager.

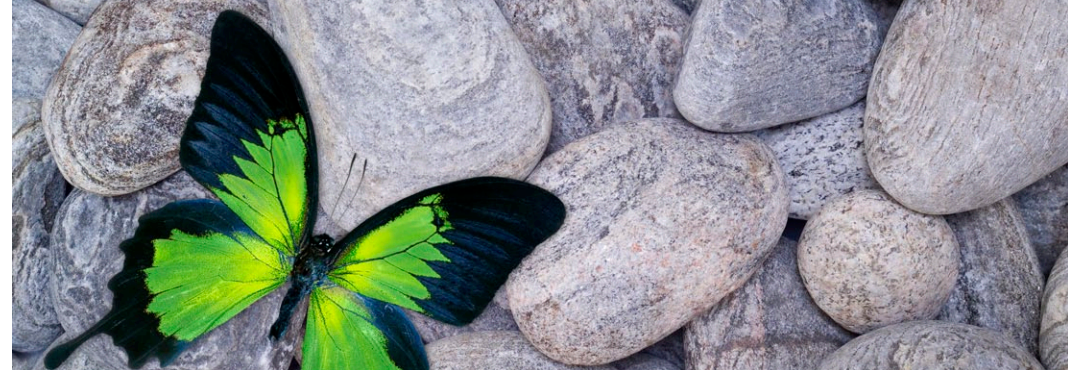
Disk Image Overwrite: The Xerox Image Overwrite security process implements a three-pass algorithm originally specified by the U.S. Department of Defense. The Image Overwrite security option electronically shreds information stored on the hard disk of devices as part of routine job processing. Electronic erasure can be performed automatically at job completion or on demand.



Contact your authorized reseller or visit www.xerox.com/government

Color Printers

First-class color quality at everyday prices.



With today's information overload, it's critical that your documents have an impact. Nothing is more productive than color when you want your documents to make a more memorable impression.

TAA Compliant Color Printers

Product	TAA Compliant Configurations	802.1x	IPv6	IP filtering	IPSec	SNMP v3	Disk image overwrite	Section 508	Page
Phaser® 6280	YN	●	●	●	●	●	●	●	Pg. 15
ColorQube® 8570	YN / YDN / YDT	●	●	●	●	●	●	●	Pg. 15
Phaser 6700	YN / YDN / YDT / YDX	●	●	●	●	●	●	●	Pg. 16
Phaser 7500	YDN / YDT / YDX	●	●	●	●	●	●	●	Pg. 16
Phaser 7800	YDN / YDX / YGX*	●	●	●	●	●	●	●	Pg. 19

TAA compliant configurations denote that country of origin for the specified configuration of that printer, MFP or fax machine complies with the requirements of the US Trade Agreements Act (TAA). * TAA compliant configurations available July 2012.

Contact your authorized reseller or visit www.xerox.com/government



Phaser® 6010

Color Printer

Professional color for small workteams from a printer that fits into the smallest spaces.

- Best in class print speed of up to 12 ppm color and 15 ppm B&W.
- HiQ LED print engine allows for compact design, quiet operation, low energy usage and exceptional print quality.
- Supports a wide range of custom media and sizes, from labels to card-stock envelopes.
- EA Toner's consistent particle shape gives unsurpassed image quality with reduced toner and power consumption.

Starting price before eligible TPRs **\$299¹**

[EA Toner]



Phaser® 6500

Color Laser Printer

Vibrant, accurate colors for small offices and workgroups.

- Two-sided printing option saves paper and gives documents a professional appearance.
- 600 x 600 x 4 dpi resolution and EA toner produce crisp text and smooth color transitions.
- Prints up to 24 ppm color and B&W.

Starting price before eligible TPRs **\$399¹**

[EA Toner]

Color Printers

Improve your results with award-winning color.



Phaser 6280

Color Laser Printer

Affordable, high-quality color printing for small to medium-sized offices.

- Prints up to 31 ppm B&W and 26 ppm color.
- Built-in networking support for Windows, Mac & Linux
- 600 x 600 x 4 dpi and EA Toner for crisp text and smooth color transitions.
- Optional features include automatic two-sided printing, additional paper trays and 40 GB hard drive.

Starting price before eligible TPRs **\$549¹**

TAA

[EA Toner]



ColorQube® 8570

Solid Ink Color Printer

Superior performance helps you work smarter and faster.

- Print up to 40 ppm in color or B&W.
- Razor sharp FinePoint™ print quality.
- Color By Words easy-to-use color adjustment.
- Cartridge-free Solid Ink technology. See page 20 for the benefits of Solid Ink.

Save money, time and increase productivity with the ColorQube 8700 MFP. See page 7.

Starting price before eligible TPRs

\$999¹

TAA

[Solid Ink]

New!



Phaser 6700

Color Laser Printer

Workhorse color printer built for keeping large workgroups productive.

- Prints up to 47 ppm color and B&W.
- True 2400 x 1200 dpi for crisp text plus fine lines.
- New EA toner formulation reduces energy consumption by up to 20% compared with previous products.
- Simple to set up and maintain with 4.3" touch screen interface.

Starting price before eligible TPRs

\$1,349¹

TAA

[EA Toner]



"Best ease of use printer score ever."
—GCN

Phaser 7500

Tabloid Color Printer

Professional level color for the office.

- Prints up to 35 ppm color and B&W.
- 1200 x 1200 dpi for sharp, detailed prints and EA Toner for crisp text and smooth color transitions.
- Advanced color matching and control features.
- Simple to use, easy to manage.

Starting price before eligible TPRs

\$2,999¹

TAA

[EA Toner]

Contact your authorized reseller or visit www.xerox.com/government

Color Printers

Award-winning color printing that produces results.



ColorQube® 8870

Solid Ink Color Printer

Prints color for the cost of black and white.

- Low cost of ownership for offices with high color print volumes.
- Prints up to 40 ppm color and B&W.
- Paper capacity 625-sheets (std), 2,200-sheets (opt).
- Razor sharp FinePoint™ print quality.
- Cartridge-free Solid Ink technology.

Save money, time and increase productivity with the ColorQube 8900 MFP. See page 8.

Starting price before eligible TPRs **\$2,499¹**

[Solid Ink]



New!

Phaser® 7800

Tabloid Color Printer

High performance and media flexibility for demanding graphic rich output.

- True 1200 x 2400 dpi for realistic images, photos and graphics, with EA Toner for crisp text and smooth color transitions
- Prints on heavy/thick paper for covers, shelf signs and other thick media applications – 75 to 350 gsm.
- Handles paper signs up to 13" x 18" and banner pages up to 12 ½" x 48".
- Prints up to 45 ppm color and B&W.

Starting price before eligible TPRs **\$4,599¹** TAA*

[EA Toner]

*Available July 2012.

Solid Ink

Outstanding color. Whether you're presenting your ideas to clients or colleagues, the vivid, saturated color of solid ink will make them stand out. The ease of use and high reliability of solid ink means greater productivity for your workgroup. And that means more time to grow your business and more impressive print quality to attract new customers.

What is Solid Ink?

Solid ink printers and multifunction printers use solid blocks of no-mess, non-toxic, cartridge-free ink, instead of powdered toners or liquid inks. Solid ink is a proven color printing technology offered only by Xerox. For over 20 years, Xerox solid ink products have earned nearly 100 of the industry's most prestigious awards for innovation, quality and technical excellence.



Solid Ink benefits

- Exceptional color quality with 2400 FinePoint.™
- Cartridge free design saves supplies storage space.
- Reloading ink that's as easy as reloading a stapler.
- Dual voltage, automatic switching (110v, 220v).
- Up to 90% less waste than a comparable laser.

Total waste produced from printing 4,000 pages per month for 4 years.



Solid Ink: 19 lbs

Laser: 246 lbs



BERTL's Best Best Eco Friendly Ink Technology Xerox Solid Ink BERTL November 2011

Contact your authorized reseller or visit www.xerox.com/government

Black and White Printers

The reliable workhorses of office printing.



Hardworking, reliable, and easy-to-use black and white laser printers your whole office can depend on. Our line-up of black and white printers provides value-packed features and performance for maximum productivity.

TAA Compliant Black and White Printers

Product	TAA Compliant Configurations	802.1x	IPv6	IP filtering	IPSec	SNMP v3	Disk image overwrite	Section 508	Page
Phaser® 3600	B / DN / N	●	●	●	●	●	n/a	●	Pg. 20
Phaser 4600	N / DN / DT	●	●	●	●	●	●	●	Pg. 21
Phaser 4620	DN / DT	●	●	●	●	●	●	●	Pg. 21
Phaser 5550	YN / YDN / YDT	●	●	●	●	●	●	●	Pg. 21

TAA compliant configurations denote that country of origin for the specified configuration of that printer, MFP or fax machine complies with the requirements of the US Trade Agreements Act (TAA).



Phaser 3250

Work Team Laser Printer

More speed and features at less cost for 1–5 users.

- Prints up to 30 ppm.
- Standard automatic 2-sided printing.
- Compact to sit conveniently on the desktop.
- Expandable 32 MB memory.

Starting price before eligible TPRs **\$279¹**



Phaser 3600

Work Team Laser Printer

High value with high-end performance.

- Prints up to 40 ppm.
- Up to 200,000 pages-per-month duty cycle.
- Robust 400 MHz processor.
- Paper capacity up to 1,100 sheets.

Starting price before eligible TPRs

\$549¹

TAA

Contact your authorized reseller or visit www.xerox.com/government

Black and White Printers

Powerful office productivity for desktops and workgroups.



Phaser® 4600/4620

Workgroup Laser Printer

Superior office productivity through best-in-class print speed at a value price.

- Best-in-class print speed of up to 65 ppm.
- Load it and forget it with long-life toner cartridges and a maximum paper capacity of up to 3,750 sheets.
- Ensure your documents stay secure with state-of-the-art security features.
- Designed for heavy-duty reliable performance.

Starting price before eligible TPRs **\$1,099¹** TAA

[EA Toner]



Phaser 5550

Workgroup Tabloid Printer

High performance and flexibility for large organizations.

- Prints up to 50 ppm.
- Unsurpassed media flexibility.
- 1200 x 1200 dpi at full print speed.
- High-productivity features include RAM collation, booklet printing, toner tracking, edge-to-edge printing and more.

Starting price before eligible TPRs **\$1,999¹** TAA

Managed Print Solutions: A cost-per-page you can count on.

In today's economy, every agency is looking for ways to reduce costs. For most, the ongoing cost of office printing—cost-per-print, routine maintenance and service—is an unexplored opportunity for significant, cumulative savings.

Through our network of authorized PagePack 3.0 government resellers, you can centralize management of all your devices—including printers, copiers and multifunction printers from multiple manufacturers.

Xerox PagePack 3.0 gives your agency the big picture. With visibility of your whole network, you can control and manage your resources more efficiently. With the experience of over 1.5 million customers' devices under management, Xerox is the leader in managed print services (MPS). Our PagePack service is a proven solution that can reduce your print and copy expenses by up to 30%.*

PagePack 3.0 offers a scalable solution for workgroups, departments or agency-wide requirements. With centralized management of your networked print devices you can balance agency business needs with budget realities.

PagePack 3.0 MPS benefits:

- **Cut costs** on printing consumables, service and cost-per-page.
- **Reduce energy** consumption through device consolidation.
- **Reduce waste** by ordering only the supplies you need.
- **Maintain security requirements** as other agencies have, with the Xerox MPS solution.
- **Free up IT resources** for more critical tasks than installing, supporting and maintaining print devices.
- **Increase uptime** by automating meter reads and supply ordering.
- **Control and forecast budgets accurately** by setting your printing and supply costs up-front.
- **Visibility** into print activity and trends allows you to take control of printing costs.
- **Customize:** No matter what networked print devices you have, we have a solution for you.

Contact your authorized reseller or visit www.xerox.com/government

Genuine Xerox Supplies

Protecting your hardware investment.



When it comes to Xerox products, nothing can match the integrated design and strict quality control of Genuine Xerox Supplies. Cheap imitations can compromise print quality, reliability and performance—causing unproductive downtime.²

Accept no imitations.

Recent testing by an independent printer evaluation laboratory found that only genuine Xerox® toner produced usable prints 100% of the time. Each of the three brands of non-Xerox toner tested failed to achieve more than 20% of the number of usable prints compared to genuine Xerox® toner.

The test report also found that toner cartridges from all three non-Xerox brands experienced toner leakage, print quality defects, user issues and related printer failures. The use of non-Xerox supplies has the potential to threaten the reliable operation of your Xerox printer or MFP. In fact, recent market research showed that 66% of customers reported various problems with using third-party supplies.*

Use Genuine Xerox Supplies
Made for Each Other®

The best is also easy to buy.

Unfortunately, stolen and counterfeit supplies for Xerox products are available on the market. In a recent court case, a perpetrator was found guilty of trafficking in stolen property and money laundering and sentenced to nine years in prison for selling stolen Xerox supplies. You can avoid the risks of buying stolen or counterfeit supplies by asking your supplies dealer if they obtain Xerox supplies from a Xerox Authorized Distributor.

Xerox makes it easy to buy genuine supplies. We support GSA's second generation FSSI contract and have strategic relationships with key FSSI contractor holders to offer you the most competitive pricing available on genuine Xerox supplies.

* 2011 Xerox customer research by Campbell DeLong Resources, Inc.

Authorized Government Resellers

Schedule 70	Website	Phone	Contract #
CDW-G	www.cdwg.com/xerox	800-808-4239	GS-35F-0195J
Counter Trade Products ^{w,s}	www.countertradeproducts.com	800-800-8805	GS-35F-4564G
Emtec Federal	www.emtecinc.com	800-800-8805	GS-35F-4564G
Gov Connection	www.govconnection.com/xerox	800-800-0019	GS-35F-0750P
Insight Public Sector	www.ips.insight.com/ips	800-INSIGHT	GS-35F-0009U
PC Mall.gov	www.pcmallgov.com	800-MALLGOV	GS-35F-5946H
S.O.M.A. Computer ^s	www.somacomputer.com	215-496-0303	GS-35F-00778
TIG ^d	www.tig.com	800-858-0549	GS-35F-4188D
Schedule 36	Website	Phone	Contract #
CTI ^{s,w,d}	www.ctimd.com	301-417-7202	GS-03F-PM008
Other Contracts			
Xerox products are also available from select resellers on SEWP IV, NIH ECS III, FSSI, and the Army CHES contract, including ADMC-2 and ITES-2H. Contact your Xerox Federal Account Manager for a listing of resellers.			

w = woman-owned, s = small business, d = SBA certified small disadvantaged business.

1. U.S. Estimated Retail Price. Price subject to change. Reseller prices may vary.

2. See www.office.xerox.com/latest/SUPBR-06U.PDF

† The term of the Xerox Total Satisfaction Guarantee is three years from initial equipment delivery. This Xerox Total Satisfaction Guarantee applies to Xerox equipment acquired by you from Xerox or Xerox resellers, and continuously maintained by Xerox or its authorized representatives under our manufacturer's warranty or a Xerox Service Agreement. This guarantee is subject to all limitations set forth in the warranty and service agreement for this equipment.

‡ Phaser 3200MFP, Editor's Choice, 2007 Printer Multifunctional Guide, Better Buys for Business, September 2007. Phaser 6128MFP, Editor's Choice, 2009 Color Printer Multifunctional Guide, Better Buys for Business, June 2009. Phaser 3300MFP, Exceptional, 5-Star Rating, BERTL, June 2009. Phaser 6180MFP, Readers' Choice 2010, Ease of Use - Laser MFP Color - Segments 1-3 (11-45 ppm), BERTL, March 2010. Phaser 8560MFP, Editor's Choice, 2009 Color Printer Multifunctional Guide, Better Buys for Business, June 2009. Phaser 3635MFP, Editor's Choice, 2009 Black and White Printer Multifunctional Guide, Better Buys for Business, June 2009. WorkCentre 4250, Editor's Choice, 2009 Black and White Printer, Multifunctional Guide, Better Buys for Business, June 2009. WorkCentre 4260, Exceptional, 4260XF - 5-Star Rating, BERTL, July 2009. Phaser 8860MFP, Editor's Choice, 2009 Color Printer Multifunctional Guide, Better Buys for Business, June 2009. Phaser 6125, Editor's Choice, 6125 - 2009 Color Laser Printer and Business Inkjet Printer Guide., Better Buys for Business, May 2009. Phaser 6140, 2010 iGuide- Color Printer Category, Better Buys for Business, November 2009. Phaser 6280, Outstanding, 4-1/2 Star Rating, BERTL, December 2009. Phaser 8560, Pick of the Year, 8560DN - Outstanding Critical Color Printer, Buyers Laboratory Inc., Spring 2007. Phaser 6360, BERTL's Best, 6360DT - Best Value for Price Color Printer in Segment 4, BERTL, July 2009. Phaser 8860, Editor's Choice, 2008 Color Laser Printer Guide, Better Buys for Business, November 2007. Phaser 7760, Pick of the Year, 7760GX - Outstanding Large Workgroup Color Printer, Buyers Laboratory Inc., Spring 2006. Phaser 7500, Best Small to Medium Workgroup Color Printer, BERTL, December 2009. Phaser 3250, Editor's Choice, 2008 Office Laser Printer Guide, Better Buys for Business, June 2008. Phaser 3600, Editor's Choice, 2008 Office Laser Printer Guide, Better Buys for Business, June 2008. Phaser 4510, Editor's Choice, 2008 Office Laser Printer Guide, Better Buys for Business, November 2007. Phaser 5550, Editor's Choice, 2008 Office Laser Printer Guide, Better Buys for Business, June 2008.

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