

Technology Document Management Consulting Services



Competitive Comparison

Xerox WorkCentre[®]C2424 vs. Canon imageCLASS C2500/C3500

The WorkCentre C2424 is the fast and easy-to-use MFP from the ground up

- Faster print, copy, and scan speeds
- Easier to install, use, and maintain •
- **Integrated scanner**
- More total paper capacity •
- Hard disk standard

| Hard disk standard | WorkCentre C2424 | imageCLASS C2500/C3500 |
|--|--|---|
| Faster print speed • Gain greater productivity with vastly superior print speeds in color and black-and-white | 24 ppm color / black | C2500: 17 ppm color/ 21 ppm black C3500: 21 ppm color/ 21 ppm black |
| Faster first page out time Get a color document 3-times faster with the WorkCentre C2424 | 6 seconds color | C2500: 19 seconds C3500: 17.5 seconds |
| Faster scan speed | Up to 20 ppm color/black | 8 ppm color, 9.2 ppm black |
| Larger processor | 500 MHz | 300 MHz |
| Standard / maximum memory | 256 MB / 1 GB | C2500: 32 / 256 MB C3500: 64 / 256 MB |
| Total paper capacity • Load different media types in different trays, and make fewer trips to the printer | 1,675 sheets | 1,100 sheets |
| More scanned image file types | PDF, TIFF, JPEG, GIF & BMP | PDF, TIFF, JPEG |
| Handles heavier media weights Superior flexibility for more reliability and creative freedom | Trays: 61 to 120 gsm Bypass: 60 to 220 gsm | All trays: Up to 120 gsm |
| Superior document handling | Automatic duplex up to 32 lb bond (120 gsm) 50 sheets | Automatic duplex up to 28 lb (105 gsm) 25 sheets |
| Better language support True Adobe PostScript allows for more accurate printing | Adobe [®] PostScript [®] 3 [™] , PCL 5e emulation | GDI |
| Copier/scanner is fully integrated • The WorkCentre C2424 is a compact unit that is more user- and IT-friendly | Fully integrated MFP | Loosely coupled scanner on a separate rack with two network cables, two power cables, and two power switches |
| More compact size Easier to fit into any office environment | 27.7 inches high (706 mm) 96.8 lbs (43.9 kg) | 49 inches high (1244 mm) 123 lbs (55.9 kg) |
| More system platform compatibility | Windows 98, Me, NT 4.x, 2000/XP, MacOS 9.x/X, version 10.1 or higher, UNIX (Linux 5.2+, Sun OS 4.x, Sun Solaris 2.4+, DEC, HP/UX 11.x, IBM AIX 4.2+, SGI, SCO), Xerox Walk-Up Printing Driver | Windows XP, Me, 2000, 98, 2003 Server |
| Total Satisfaction Guarantee | Yes | No |



| 17 ppm color/ 21 ppm black C3500: 21 ppm color/ 21 ppm black | |
|--|--|
| C2500: 19 seconds C3500: 17.5 seconds | |
| 8 ppm color, 9.2 ppm black | |
| 300 MHz | |
| | |

WorkCentre® C2424

Other WorkCentre C2424 Advantages

More versatile device

The WorkCentre C2424 is a more versatile device that better suits small-to-medium workgroups than the Canon C2500/C3500.

SCANNING

- The Xerox device can Scan to PC, Scan via CentreWare Internet Services, scan via TWAIN application, and Scan to PC Desktop with ScanSoft.
 - Canon can only Scan to Email, which can be more cumbersome to use.
- The WorkCentre C2424 can scan documents into more file types, including PDF, TIFF, JPEG, GIF, and BMP.
 Canon converts to PDF, JPEG, TIFF only.

SYSTEM COMPATIBILITY

- The WorkCentre C2424 will operate on Windows, Mac, and Unix systems. There are also both PCL
 - and true Adobe PostScript drivers available.
 - The Canon devices are only compatible with Windows systems and use a generic GDI driver (not PostScript or PCL).

DOCUMENT HANDLING

- The WorkCentre C2424 handles heavier media weights up to 80 lb cover or 220 gsm.
 - The Canon C2500/C3500 will feed only 32 lb or 120 gsm from the trays and bypass.
- The WorkCentre C2424 can feed up to 50 sheets of paper through the ADF, which can also handle 32 lb or 120 gsm.
 Canon's feeder can only hold up to 25 sheets and up to 28 lb (105 gsm).

Simple design = simple maintenance

The WorkCentre C2424 printer's technology is legendary for its ease of use. Loading ink is as easy as loading a stapler. You just lift the top cover, and drop in the ink stick into the correct slot. The only other consumable is a maintenance kit.



WorkCentre C2424



The Canon devices require opening two front doors to access the four toner/imaging unit cartridges. It also has a drum unit and fuser unit that must be replaced.

Canon's combined toner/imaging unit cartridges may also increase printing cost. When the imaging unit runs out, you could be throwing away unused toner.

• A black-only page costs over 6 cents when printing on the Canon devices (in default mode at 5% area coverage).

Because each print wears on all four toner/imaging unit cartridges (decreasing their life) even though no color is printed.

Why so expensive?

Canon C2500/C3500

Fully integrated system

The WorkCentre C2424 is a fully integrated multifunction device that works seamlessly together as a unit.

The Canon C2500/C3500 has a separate scanner that resides on a rack and uses cables for the two devices to communicate. As a result, they have two power switches, which have to be turned on in the correct order or the printer won't recognize the scanner. They also have two network cables with two separate drops, which most IT folks will not appreciate. Lastly, the size of the Canon unit is much larger than the Xerox device (almost twice as tall).

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