

# Color Qube 8870 Color Printer Evaluator Guide



### About this Guide

This Evaluator Guide introduces you to the Xerox® ColorQube® 8870 color printer, explains its key features and performance advantages and provides guidance throughout your evaluation process.

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## Section 1: Introducing the Xerox® ColorQube® 8870 Color Printer **Product Overview**

The ColorQube 8870 color printer means big savings on color printing thanks to its incredibly low total cost of ownership. You get a powerful, no-fuss and wasteconscious printing solution that delivers exceptional color quality, consistently.

### Your Office, Greener

- Less waste, less impact. Packaging for the printer and Solid Ink sticks helps you create up to 90% less waste, up to 30% lower lifecycle-energy demand and a carbon footprint that's up to 30% smaller than comparable laser printers.
- EarthSmart print driver settings. Easy-to-use print-driver gauge allows you to choose the most environmentally conscious print settings.
- Optimize energy usage. Intelligent Ready technology learns your workgroup's usage patterns and moves to low-power mode when you're least likely to use it.
- Bundled GreenPrint software. Use the standard GreenPrint tool to help you print only the pages you want for reduced paper and ink usage.

### **True Cost Savings**

- Color for black-and-white prices. With the ColorQube 8870 you can afford to print all your documents in attention-grabbing color.
- The print volume advantage. If you print at least four reams of paper each month, the ColorQube 8870 will deliver a total cost of ownership that's hard to beat.
- Save shipping costs and storage space. Compared to toner, Solid Ink's smaller packaging costs less to ship and is small enough to fit in a desk drawer.
- Spend less on paper and ink. Get standard two-sided printing and the N-up feature, which prints multiple pages on a single sheet.

### **More Color Performance**

- Fast print speed. Get your jobs out quickly as quick as 40 ppm color and black-and-white.
- Always superior color. Solid Ink gives your documents rich, vibrant colors on all media, including recycled paper.
- The colors you expect. PANTONE® approved solid-color simulations and Xerox® color correction technology deliver results that always match your expectations.
- More printing for longer. A high monthly duty cycle of up to 120,000 images means you'll have a reliable color printer for many years to come.
- Print when you're ready. A first-page-outtime as fast as 5 seconds means in most cases your print job's ready by the time you walk to the printer.
- Easy expandability. With the ColorQube 8870 it's easy to add memory for more timesaving features and expand paper capacity to 2.200 sheets.
- Intuitive color correction. The Color By Words feature lets you select desired color modifications from a simple drop-down list.
- Works in your environment. Get full compatibility with Windows®, Mac® and Linux environments.



## Section 2: Evaluating Color Printers **Evaluation Overview**

How do you know which color printer is the right fit? Based on continuous study of our customers' requirements, Xerox recommends that you consider using the following criteria when evaluating which workgroup- or department-class color printer to purchase for your office.

### **Color Costs**

Will your company benefit from true cost savings throughout the life of the color printer?

### Ease-of-use

Does the printer include tools and features to lighten the load for your IT staff?

### **Environmental Impact**

Will the printer's printing technology help your office meet its sustainability goals?

### **Productivity**

Can the printer keep up with your office workload and deliver outstanding color print quality?

### **Installation and Deployment**

How does the printer ease the demands of the deployment process?

### Security

Does the printer help keep your confidential information private, both at the device and on the network?

### Reliability

Is the printer robust enough to meet your needs and backed by quality service?

This section examines each of the above evaluation criteria in greater **detail**, covering the specific features and performance attributes you should look for in a workgroup- or department-class color printer. When the same criteria are used to evaluate every printer under consideration, you'll see how the Xerox® ColorQube® 8870 color printer excels against other manufacturers' products.

## Section 2: Evaluating Color Printers Color Costs

When evaluating the costs of printing, it's important to first think about your current actual printing costs. Once you understand the actual per-page costs of your printing activities, you'll gain a deeper understanding of the total costs associated with your printer over its lifetime.

### How the Xerox® ColorQube® 8870 exceeds the color costs requirement:

If you print lots of pages and lots of color, the ColorQube 8870 delivers exceptional color and a total cost of ownership that's hard to beat.

#### Color for Black-and-white Prices

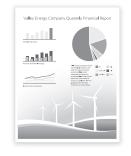
If you like the idea of replenishing your Solid Ink as you need it with no monthly commitment, simply pay as you go with the ColorQube 8870 – and get color for the cost of black-and-white.

The ColorQube 8870 enables your staff to take advantage of the power of color in every office document. And say goodbye to worrying about how much it costs. Color printing. Black-andwhite price. It's that simple.

### The Print-volume Advantage

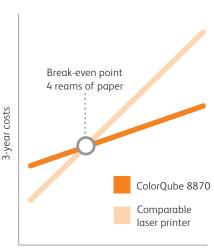
Companies can also evaluate their printing costs by considering the total cost of printing over the lifetime of the printer (total cost includes acquisition and operating costs). If your employees are printing 2,000 or more pages-per-month (four reams of paper or more), then it's easy to see the cost savings you could experience with the ColorQube 8870.

# Color for black-and-white prices and life Color



Black-and-white

### Solid Ink total cost of ownership (TCO) advantage over 3 years



Pages per month

## Section 2: Evaluating Color Printers

## Fase-of-use

When you purchase a new color printer and deploy it into your environment, ease-ofuse is a critical factor in how well your employees adapt to the new device. How easy will it be for your employees to load supplies and keep the device running? Look for features that contribute to reliability and availability. Lastly, the user interfaces need to be well designed to help your employees maximize productivity.



### Color By Words: Unique **Color Control**

Have you ever wanted to change the color of one object or area in a printout without affecting the rest of the page? With the Color By Words feature there is no need to go back to square one and manipulate source files. You simply select the desired color modifications from a drop-down list, and Color By Words will adjust your printout.





Original photo not right? Use the Color By Words drop-down list and choose "yellow-green colors a lot more green," and "red colors a lot more saturated." Picture-perfect results.

### How the Xerox® ColorOube® 8870 exceeds the ease-of-use requirement:

### Consumable Supplies

It doesn't get any easier than Solid Ink. Like loading a stapler, simply open the printer and drop the ink into its corresponding slot. The inks are keyed to avoid loading into the wrong slot, and the cartridge-free design allows the inks to be topped off before the printer runs empty, without any workflow interruption. Solid Ink sticks are safe to handle and spill free – there is nothing to smudge your clothes.

#### Reliability Features

The ColorQube 8870 includes a variety of features that help maximize the availability and reliability of the device, ensuring you won't have to wait for the printer to get your work done.

### Intelligent Ready:

• System tracks your office usage patterns, warming up when your workday starts and going to sleep when your workday ends.

### PrintingScout®:

- Sends an automatic alert to your computer when attention is needed to complete a print job.
- Includes graphic instructions on how to resolve the issue, helping you get back up and running as quickly as possible.

#### **Easy Interface**

The ColorQube 8870 utilizes an interface designed to help your employees to get the most out of the printer – whether they are programming a print job, managing system settings, or administering a fleet of network

#### Front Panel Interface:

- Convenient access to regularly used features and settings, with easy access to more advanced features through the LCD display.
- Ink levels are reported in real time by color on the front panel and via the web.

#### Print Driver Interface:

• Intuitive print driver interface with easy access to commonly used features, and tab-based access to advanced programming features.

### Management Tools:

- Xerox® CentreWare® IS an embedded web server for employees and administrators to manage settings and get current system status.
- CentreWare Web a web-based utility that simplifies management of network devices.
- Context Based Restrictions a management feature that enables administrators to define how users print. For example, all users or specific users automatically print email messages in black-and-white, all Word documents print in duplex mode, and some groups automatically print from assigned paper trays. After parameters are set by the administrators at the device level, the print drivers reflect the printing capabilities for each user.

# Section 2: Evaluating Color Printers Environmental Impact

### How does a color printer put you on a path to a greener workplace?

Environmental impact can be assessed in a variety of ways. Does it have a lower total carbon footprint over the product lifecycle? Does it produce less waste? Can you get consistent image quality on environmentally friendly media?

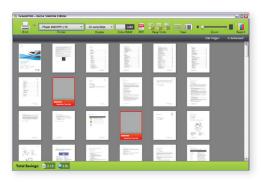
### Solid Ink Waste vs. **Laser Waste**

Cartridge-free Solid Ink is a true consumable; no empty toner cartridges to dispose or recycle.

The ColorQube 8870 produces 90 percent less waste during use than a comparable laser device.



Solid Ink: 19 lbs; Laser: 246 lbs; Total waste produced from printing 4,000 pages per month for 4 years.



The GreenPrint tool's intuitive user interface.

### How the Xerox® ColorQube® 8870 exceeds the environmental impact requirement:

Energy usage is only a small part of a product's total impact to the environment. Experts agree that a product's carbon footprint is a more complete measure of its cradle-to-grave impact on the environment.

Cartridge-free Solid Ink sticks avoid the excessive packaging of toner cartridges. That means fewer resources are used and less energy is invested in manufacturing and transportation. An independent 3rd party reviewed the lifecycle analysis for the ColorQube 8870 from manufacturing to end of life. The results? 90 percent less waste in your office and a smaller carbon footprint across the product life cycle\*.

Solid Ink stick packaging is made from post consumer waste that can be recycled locally where options are available. Compared to the multiple imaging units required throughout the life of a typical xerographic device, the ColorQube 8870 has only one customer replaceable component – a long-life Page Maintenance Kit with an average yield of 30,000 prints. Naturally, it can be recycled through the Xerox® Green World Alliance (www.xerox.com/qwa).

The Intelligent Ready feature on the ColorQube 8870 learns your workgroup's usage patterns and moves to low power mode when you're less likely to need it and restores to print ready level when your office is busy.

Because Solid Ink produces brilliant color on recycled and other environmentally friendly paper – media that other printing

technologies have trouble with – the ColorQube 8870 enables you to make the switch to recycled paper to help meet your company's sustainability initiatives without sacrificing quality. The device also comes standard with two-sided printing, allowing you to cut your paper usage in half.

The ColorQube 8870 print driver includes Earth Smart settings, a new feature that allows users to choose default settings that encourage sustainability practices such as duplex print and draft mode.



The ColorOube 8870 also includes standard GreenPrint software, which automatically detects unnecessary pages, such as those with only a web address or a meaningless picture, and lets you select the pages you actually need to print, helping you reduce paper and toner usage. There's even a counter that keeps track of the number and total weight of your conserved pages.

<sup>\*</sup> Cartridge-free Solid Ink: Less to manufacture, no empty toner cartridges to dispose or recycle, and less storage space required than comparable laser devices. According to Life Cycle analysis, Solid Ink printers produce 90 percent less waste during use than comparable laser devices.

Sustainability is not just a nice-to-do at Xerox. We view it as a way of doing business, not as a cost of doing business. In fact, Xerox focused on environmental performance and sustainability long before it was popular to do so.

#### Consider:

- In the 1980s Xerox was the first company to introduce energy-saving power-down features on its equipment, and the first to make two-sided printing a standard on its systems, significantly reducing paper use.
- In 1997, Xerox was an early adopter of ISO 14001, an international standard for environmental management. An early adopter of the new standard, Xerox certified all its major manufacturing sites within a year of the standard's development.

Xerox continues to use innovation and leadership to drive environmental performance through its value chain:

- Since 1991, more than 2 billion pounds of waste have been diverted from landfills through our Product Take-Back and Recycling Program.
- In 2003, Xerox joined the US EPA Climate leaders program and pledged to cut greenhouse gas emissions from worldwide operations by 10 percent from 2002 to 2012. Xerox reached that goal six years early, achieving an 18 percent reduction from the 2002 baseline by the end of 2006. Xerox has set a new goal to reduce total greenhouse gas emissions 25 percent by 2012.
- Xerox offers environmentally responsible choices for paper and media such as recycled media with up to 100% post-consumer recycled content and paper that adheres to internationally recognized standards for sustainable forestry management.

Learn more at: www.xerox.com/environment.

# Section 2: Evaluating Color Printers Productivity

In addition to actual print engine speed, consider the factors that affect overall throughput. Does the device produce color print quality that exceeds expectations? Can printer functions be monitored from users' desktops and/or at the device?

### How the Xerox<sup>®</sup> ColorQube<sup>®</sup> 8870 exceeds the productivity requirement:

### Speed

The productivity of the ColorQube 8870 printer starts with a print speed of up to 40 ppm color and black-and-white. Plus, with a first-page-outtime as fast as 5 seconds, users won't have to wait long for their jobs to get started, either.

### **Image Quality**

Xerox-exclusive Solid Ink produces outstanding color print quality, with natural vibrancy, glossiness and consistency on virtually any media, including recycled paper. The ColorQube 8870 printer delivers 2400 Finepoint resolution in High Resolution/Photo mode for exceptionally detailed text and images.

To ensure that printed output meets users' high expectations, Xerox also delivers multiple Page Description Languages (PDLs) including Adobe® PostScript® 3™ and PCL® 5c emulation.

#### **Network Performance**

Performance isn't limited to raw document feeds and speeds. Every ColorQube 8870 printer easily handles large, complex print jobs thanks to the device's high-performance 1 GHz processor.

The ColorQube 8870 printer is easy on your network as well. With RAM collation, files are sent over the network just once no matter how many sets are printed. Job pipelining allows the printer to process print jobs even if the print engine is busy with an earlier print job – thus optimizing system performance by avoiding delays during job processing.







With Solid Ink technology and 2400 FinePoint™ print resolution, the ColorQube 8870 delivers superior color quality and exceptional detail.

# Section 2: Evaluating Color Printers Installation and Deployment

**Installing and deploying a fleet of printers throughout your organization is a potentially time-consuming, complicated process**. The process isn't limited to physically placing the units in their new environments, but also includes integrating the devices with the existing network infrastructure.

# How the Xerox<sup>®</sup> ColorQube<sup>®</sup> 8870 exceeds the installation and deployment requirements:

### Installation

When you choose Xerox, you can rest assured that your equipment will be delivered and installed to your specifications and expectations. The ColorQube 8870 printer comes standard with 10/100/1000Base-TX Ethernet connection, with features including automatic IP addressing, device naming and Ethernet speed sensing to provide simple and automatic network installation. Management and system setup can be accomplished through a variety of means, including easy wizard-based processes found within Xerox® CentreWare® Web.

### Deployment

With the ColorQube 8870 printer, print drivers can be deployed centrally, thereby eliminating the need for IT staff to perform desk-to-desk manual installation of the driver software. CentreWare Web wizards are provided to aid in the processes of installing, troubleshooting and upgrading print drivers for employees, freeing up IT personnel for more pressing projects. Driver support is delivered for Windows® (Server 2003/2008/XP/Vista/7), including most operating systems with 32- and 64-bit drivers; Macintosh OS® 10.5; and multiple UNIX and Linux platforms.

Plus the ColorQube 8870 supports two innovative new print drivers that can greatly simplify installing, managing and supporting printers and multifunction devices on the network, and increase end-user productivity:

- Xerox® Mobile Express Driver® (X-MED) makes it easy for mobile users to find, use and manage Xerox® and non-Xerox devices in every new location. Plug into a new network, and X-MED automatically discovers available printers and provides status and capability information. Save a list of "favorite" printers for each location, store application print settings for use on any printer in any network, and greatly reduce mobile support calls to IT.
- Xerox® Global Print Driver® (X-GPD) is a truly universal print driver that lets IT administrators install, upgrade and manage Xerox® and non-Xerox devices from a single driver. It provides a consistent, easy-to-use interface for end-users, reducing the number of support calls, and simplifying print services management.

In addition, these drivers provide users with a consistent single interface for all printers, with real-time, dynamic reports of printer status. As a result, users can easily identify the best printer for their needs, quickly choose the correct options and see updated consumables status without the assistance of IT. To learn more, and download X-GPD and X-MED free,

www.xerox.com/global and www.xerox.com/mobile.

# Section 2: Evaluating Color Printers Security Capabilities

What type of security requirements does your office require? Does the printer have the security features to meet this demand? Can printer access be password protected? Does the printer remove latent images on disk drives and in memory?

# How the Xerox<sup>®</sup> ColorQube<sup>®</sup> 8870 exceeds the security requirement:

### **Integrated Security**

Xerox is committed to the security of its products and takes a unique approach to security within the document industry: Xerox believes security should be built in as a core component of the printer and its controller.

ColorQube 8870 printer can be further extended with solutions from Xerox® Alliance Partners.

Security features of the ColorQube 8870 printer include:

- **802.1X Support** Ensures devices connected to the network are properly authorized.
- Authentication
  - System Administrator Authentication –
     The ColorQube 8870 printer allows access to administrative web pages to be restricted to authorized employees. Device Access Password Protection further restricts access to device setup screens and remote network settings.

- **Firewall** Restricts access via IP Address Filtering, Domain Filtering and Port Blocking.
- Image Overwrite Security\* Electronically erases data that has been processed to the hard disk using a three-pass algorithm specified by U.S. Department of Defense Directive 5200.28-M at regular, pre-selected times.
- Audit Log Permits tracking of activity at the device, satisfying the needs of organizations that must provide logging of the transfer of Personally Identifiable Information per regulations like HIPAA, Sarbanes-Oxley, Gramm-Leach-Bliley Act and more.

- **IP Filtering** Prevents unauthorized network access based on IP address or port number.
- **Print Channel Encryption** Delivering secure communication via IPsec.
- Secure Data Protocols The ColorQube 8870 printer supports HTTPS, enabling Xerox® CentreWare® Internet Services setup via industry standard Secure Sockets Layer (SSL) technology.
- **Secure Print\*** Unlimited Secure Print holds jobs at the device until the owner releases them with the PIN code.
- \* Requires optional Productivity Kit.

For more information regarding Xerox security, visit: www.xerox.com/security

# Section 2: Evaluating Color Printers Reliability

### Office productivity relies on tools that do their jobs day in and day out.

Consider how often you need to intervene to replace paper or other consumables or to clear jams. How easy is that intervention, and how long is the device typically down? If outside assistance is required, how easy is it to schedule and how long do you have to wait? Is the device a reliable network citizen? Has it been tested and certified by independent industry participants?

### How the Xerox® ColorQube® 8870 exceeds the reliability requirement:

### Day-to-day Reliability

Xerox introduced its first Solid Ink printer in 1991. In the years since, Xerox® Solid Ink printers and MFPs have come to be regarded as some of the industry's most reliable color printing solutions.

The ColorQube 8870 printer builds on our Solid Ink expertise, providing maximum device uptime. And because the ColorQube 8870 printer has been engineered with a simple paper path and minimal moving parts, the printer helps optimize day-to-day reliability.

With a possible maximum paper capacity of up to 2,200 sheets, the ColorQube 8870 printer can also drastically reduce paper-reloading interruptions. Besides the ink sticks, the one customer replaceable unit is a long-life Page Maintenance Kit, which is as simple to replace as the ink sticks themselves.

Further, the ColorQube 8870 printer can diagnose potential problems and fix them ahead of time, reducing maintenance and service calls. Xerox® CentreWare® alerts can be configured to automatically inform IT staff of an interruption in service. In the event a printhead jet becomes clogged, the other adjacent jets automatically compensate for it so the device can remain in use until the problem self fixes during its calibration process. No service call is required.

#### Service / Support

Building on the reliability engineered into the ColorQube 8870 printer, Xerox has trained and developed a sophisticated servicedelivery network capable of maintaining your equipment, addressing issues users may encounter, and training IT staff and employees on how to get the most out of the equipment.

# Section 3: Technical Specifications, Supplies and Support Resources Configuration Summary

The following sections provide details about the various Xerox® ColorQube® 8870 configurations, available options and supplies, and more helpful information.



<b>Speed</b> Color and Black-and-white		ColorQube 8870DN			
		Fast Color: Up to 40 ppm; Standard: Up to 30 ppm; Enhanced: Up to 19 ppm			
Duty Cycle		120,000 images / month			
Paper Handling Paper Input	Standard	<b>Tray 1 (MPT):</b> 100 sheets; Custom sizes: 3 x 5 in. to 8.5 x 14 in. / 76 x 127 mm to 216 x 356 mm			
		<b>Tray 2:</b> 525 sheets; Selectable sizes: 3.9 x 8.3 in. to 8.5 x 14 in. / 99 x 211 mm to 216 x 356 mm			
	Optional	<b>Tray 3:</b> 525 sheets; Selectable sizes: 3.9 x 8.3 in. to 8.5 x 14 in. / 99 x 211 mm to 216 x 356 mm			
		<b>Tray 4:</b> 525 sheets; Selectable sizes: 3.9 x 8.3 in. to 8.5 x 14 in. / 99 x 211 mm to 216 x 356 mm			
		<b>Tray 5:</b> 525 sheets; Selectable sizes: 3.9 x 8.3 in. to 8.5 x 14 in. / 99 x 211 mm to 216 x 356 mm			
Paper Output		350 sheets			
Automatic Two-sided Printing		Standard			
<b>Print</b> First-page-out Time		As fast as 5 seconds color			
Resolution (max)		Up to 2400 FinePoint™			
Memory (std / max)		512 MB / 2 GB			
Processor		1 GHz			
Connectivity		10/100/1000Base-TX Ethernet, USB 2.0, IPv6			
Page Description Languages		True Adobe® PostScript® 3™, PCL® 5c emulation, PDF*			
Print Features	Standard	Color By Words, RAM Collation, Smart Duplex, Earth Smart Driver settings, Bi-directional drivers, Booklet printing, Watermarks, N-up printing, Graphical ink gauge, Run Black			
	Optional	Productivity Kit (adds: Hard drive, Personal/Personal Saved/Secure/Proof/Saved Print, Print With, Extended font/form storage, Hard Drive Overwrite, Hard Drive Collation)			
Warranty		One-year on-site warranty, Xerox® Total Satisfaction Guarantee			

<sup>\*</sup> Requires Hard Drive

# Section 3: Technical Specifications, Supplies and Support Resources Specifications

Specifications					
Device Management	Xerox® CentreWare® Internet Services, CentreWare Web, WebJet Admin Interface, Tivoli, Bonjour, PhaserSMART®, PrintingScout®				
Print Driver Support	Windows® XP/2003/2008 Server, Vista, 7 Mac OS® version 10.5 and higher Sun MicroSystems Solaris 9,10 Novell NetWare® 5.x/6.x Open Enterprise Server UNIX Linux Red Hat Enterprise 4 Fedora Core 1, 5, SUSE 10.x, 11.x IBM AIX 5, HP-UX 11.0/11i Xerox® Global Print Driver®, Xerox® Mobile Express Driver™ Walk-Up® Printer Drivers				
Media Handling	Tray 1: 16 – 80 lb. cover / 60 – 220 gsm Trays 2 – 5: 16 – 80 lb. cover / 60 – 220 gsm Media types: plain paper, transparencies, envelopes, labels, glossy paper, custom-size paper, punched, card/cover stock				
Operating Environment	Temperature: Operating: 50° to 90° F / 10° to 32° C Relative Humidity: Operating: 10% to 80% Sound Power Levels: • Printing: less than 59 dBA • Standby: less than 31 dBA				
Electrical	Power: 100 – 240 V, 50 – 60 Hz Power Consumption:  • Average: 252 W  • Standby: 107 W  • Sleep Mode: 47 W GOST EN55022 Class A				
Dimensions (Width x Depth x Height)	ColorQube 8870DN: 16 x 20.5 x 14.5 in. (406 x 521 x 368 mm); weight: 60.5 lbs. (27.4 kg) Optional 525-Sheet Paper Feeder: 15.5 x 20 x 5 in. (394 x 508 x 127 mm); weight: 11.5 lbs. (5.2 kg)				
Agency Approvals	Certified to UL 60950-1/CSA 60950-1-07, 2nd Edition, FCC Part 15 Class A, Low Voltage Directive 2006/95/EC, EN 60950-1, 2nd Edition, EMC Directive 2004/108/EC, EN 55024, ROHS Directive 2002/95/EC, 508 Compliance, GOST EN55022 Class A, TAA Compliant (Y configuration)				

# Section 3: Technical Specifications, Supplies and Support Resources Supplies

Description	Details	Part Number
Genuine Xerox <sup>®</sup> Solid Ink	6 Sticks Cyan: 17,300 pages <sup>1</sup>	108R00950
	6 Sticks Magenta: 17,300 pages <sup>1</sup>	108R00951
	6 Sticks Yellow: 17,300 pages <sup>1</sup>	108R00952
	6 Sticks Black: 16,700 pages <sup>1</sup>	108R00953
Routine Maintenance Items	Maintenance Kit: <10,000 pages <sup>2</sup>	109R00784
	Maintenance Kit: <30,000 pages <sup>2</sup>	109R00783
	Waste Tray	109R00754
Options	Productivity Kit with Hard Drive	097S04141
	512 MB Memory	097S03635
	525-sheet Paper Tray	097S04142
	System Cart with Storage Drawer	097S03636
	Wireless Network Adapter – N. American power converter	097S03740
	Wireless Network Adapter – Euro power converter	097S03741
	Wireless Network Adapter – UK power converter	097S03742

<sup>&</sup>lt;sup>1</sup> Average standard pages. Declared Yield in accordance with ISO/IEC 24711. Yield will vary based on image, area coverage and print mode.

<sup>&</sup>lt;sup>2</sup> Approximate pages. Declared Yield based on letter-/A4-size 20 lb. (75 gsm) pages. Yield will vary based on media type, size, weight, orientation, and usage patterns.

# Section 3: Technical Specifications, Supplies and Support Resources Support and Additional Information Sources

### **Unrivaled Service and Support**

Behind every Xerox® product is a large network of customer support that's unrivaled in the industry and available when you need it. Xerox® service professionals use leading-edge technologies to keep you up and running. They're even linked to the engineers who designed your product, so you can be confident when you choose Xerox. And genuine Xerox® supplies are always readily available.

### **Total Satisfaction Guaranteed**

The exclusive Xerox® Total Satisfaction Guarantee, recognized as unique in the industry, covers every Xerox® ColorQube® device that has been continuously maintained by Xerox or its authorized representatives under a Xerox® express warranty or Xerox® Maintenance agreement. You decide when you're satisfied.

### **Xerox® Office Services Support**

### **Asset Management Services**

- Asset Optimization and Tracking Process and tools to optimize an enterprise's office output infrastructure and reduce hard costs.
- Break-Fix Management Single point of ownership and management for break-fix service of all brands of office output devices, regardless of manufacturer.
- Supplies Management Process and tools to procure, monitor and replenish all documentrelated supplies proactively.

### **Imaging and Output Management Services**

- Output Management Single point of management of office output from all output devices, regardless of manufacturer.
- Image Capture and Workflow Cost-efficient solutions for capturing, managing, retrieving and distributing information into digital repositories.

### **Support Services**

- Technology Procurement and Deployment - A creative and flexible end-to-end print/ computer product acquisition solution that uses a single-point-of-contact model while lowering the total cost of acquisition.
- Help Desk Services A broad range of enterprise services, managed through a centralized single point of contact and delivered through either an on-site or off-site model.
- End User Services Microsoft software implementation, IT project consulting, and customer education.

### **Access Managed Services**

Student and Library Patron Access -Custom designed and implemented customer-managed solutions.

### **Additional Information Sources**

#### ColorQube 8870 Front Panel:

The front panel offers tools and information pages to help with machine setup, feature selections, operational problems, media feed and supply issues.

#### **Customer Documentation:**

- Installation Guide
- Quick Use Guide
- Software and Documentation CD-ROM
- Warranty Booklet

#### On the Web:

#### Visit www.xerox.com/office for:

- Product, supplies, and support information
- Downloading drivers
- Finding your local reseller
- Online documentation

### Visit www.xerox.com/office/support for:

Support and service information, including the same troubleshooting Knowledge Base used by Xerox® Customer Support staff to provide the latest technical information on:

- Application issues
- Errors
- Print-quality issues
- Troubleshooting

For more information about the Xerox® ColorQube® 8870 please contact your Xerox sales representative, call 1-877-362-6567 or visit us on the web at www.xerox.com/office.



















