

Xerox Phaser® 6130 vs. HP Color LaserJet® CP1518ni



With the Phaser 6130 printer, customers get:

- Better value
- Superior paper handling
- Lower Total Cost of Ownership
- Better performance and ease-of-use
- The Xerox Total Satisfaction Guarantee

	Phaser 6130	HP CP1518ni
Superior user interface The Phaser 6130 offers users a vibrant, backlit LCD with crisp text that's easy to read. By contrast, the CP1518ni display is difficult to read, unless the printer is at eye level. Installed at desk level, users will be unable to decipher control panel messages.	Easy to read, backlit display	Hard to read display, not backlit
More robust media handling The Phaser 6130 holds more paper and lets users choose the brand of heavy media they want to print on.	Paper capacity: 251 sheets Media weights: 17 to 59 lb. bond	Paper capacity: 150 sheets Media weights: 16 to 47 lb. bond (up to 59 lb. with HP media only)
Better language support Genuine Adobe® PostScript® 3™ provides more accurate color and less risk of file incompatibility (as witnessed when printing an 8-page PowerPoint set).	True Adobe® PostScript® 3™	PostScript 3 emulation
Faster and easier installation The Phaser 6130 driver installed in less than 2 minutes; in stark contrast, the HP CP1518ni driver required over 17 minutes to finish installing, largely due to additional software that was included in installation.	1:39 to install and print	17:38 to install and print
Lower Total Cost of Ownership (TCO) As seen in the chart below, Phaser 6130 owners save up to \$782 more than their HP CP1518ni counterparts based on an Average Monthly Print Volume (AMPV) of 1,000 pages over 3 years.	Cost per print* 5% coverage: 3¢ 20% coverage: 15.5¢	Cost per print* 5% coverage: 3¢ 20% coverage: 18¢

Better real-world performance

The Phaser 6130 printer outperforms the HP in real-world office environments; easily handling complex PowerPoint presentations, Acrobat PDFs, and everyday work documents.

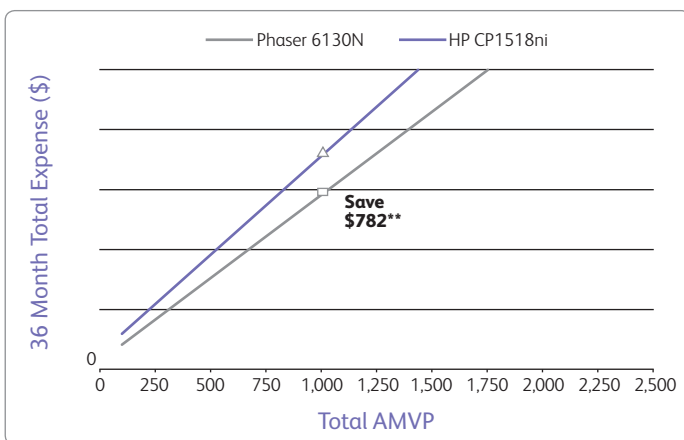
The controller inside the Phaser 6130 exceeds small workgroup demands with a faster first-page-out-time on color documents and delivers vibrant, consistent color, page after page.

Product specifications

	Phaser 6130	HP CP1518ni
Print speed (up to)	Up to 12 ppm color / 16 ppm black	Up to 8 ppm color / 12 ppm black
First-page-out time	As fast as 17 seconds color / 14 seconds black	As fast as 32 seconds color / 26 seconds black
Processor	333 MHz	450 MHz
Memory	128 MB std / 1,152 MB max	96 MB std / 352 MB max

Real-world performance***

	2-page Real Estate flyer	27 seconds	43 seconds
	1-page Excel file	18 seconds	31 seconds
	8-page PowerPoint set	2:03	Did not complete job. Error with memory message
	1-page PDF file	41 seconds	1:17



*Cost Per Print based on all consumables.

** Assumptions: primary usage is graphic arts images (60% coverage). Mix of pages is 70% color and 30% black. Average monthly print volume (AMPV) is 1,000. Life of ownership calculation is 36 months. Additional service expenses are not included.

***Tested using industry standard PageSense performance measuring software.