

Competitive Comparison



Xerox WorkCentre Pro 423/428si vs. Canon imageRUNNER 2200/2220/2800

Printing, copying, faxing and scanning that is fast, versatile and easy

- **Essential multifunction features at an affordable price**
- **Fast 23 and 28 pages per minute speed and sizes up to 11 x 17 in.**
- **50-sheet Duplexing Automatic Document Handler standard**
- **Finishing options**
- **Highest print productivity in its class***
- **Powerful Internet Fax features (optional)**
 - Scan to E-mail
 - Fax to E-mail
 - E-mail to fax
- **Versatile and easy-to-use scan features**
 - Scan to Mailbox
 - Scan to Desktop (optional) to repurpose documents
 - Scan to NW File/Server (optional)

	WorkCentre Pro 423/428si	Canon 2200/2220/2800
Flexible media handling <ul style="list-style-type: none"> • Offices gain more creative versatility with the more robust WorkCentre Pro 	16 to 40 lb. bond from any tray	17 to 20 lb. bond from trays 17 to 32 lb. bond from bypass
Great image quality <ul style="list-style-type: none"> • Get realistic photos, smooth grayscale, and sharp text with Xerox's 2400 dpi enhanced resolution. 	Print Resolution: 2400 dpi Fax Resolution: 600 x 600 dpi	600 x 2400 dpi 406 x 391 dpi
Fastest print productivity in its class* <ul style="list-style-type: none"> • The WorkCentre Pro 423 printed at over 100% of its rated speed (i.e., efficiency) 	WorkCentre Pro 423: 102% efficient WorkCentre Pro 428: 97% efficient	Canon 2200: 96% efficient Canon 2800: 91% efficient
Powerful features <ul style="list-style-type: none"> • Fax to E-mail and E-mail to Fax features (optional) allow users to send and receive high-quality faxes without leaving their desk 	Scan to E-mail Fax to E-mail E-mail to Fax Internet Fax	Scan to E-mail No No No
Superior scanning capabilities <ul style="list-style-type: none"> • Scan to the desktop to repurpose documents through Optical Character Recognition (OCR) and image editing software from ScanSoft® (optional) 	<ul style="list-style-type: none"> • Xerox CentreWare® Scanning Kit (\$149) • PaperPort® Deluxe 7.0 • TextBridge® Pro Millennium Business Edition 	<ul style="list-style-type: none"> • eCopy Station (\$6,995) • eCopy Desktop
Xerox Total Satisfaction Guarantee <ul style="list-style-type: none"> • The WorkCentre Pro 423/428's quality is backed by Xerox's exclusive Total Satisfaction Guarantee 	Yes	No

Note: The above features are not included on all configurations.

* Print productivity testing was conducted by Buyers Laboratory Inc. (BLI), with each product operating in default mode and resolution set at 600 dpi. Multiple jobs from a BLI test suite were sent to each device with output consisting A4 paper and a mix of single and multiple unstapled sets with a banner page for each job in the test suite. The order in which jobs were sent was randomly selected.

(see over)



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No Excuses Copy, Print and Fax functionality beats the competition

The WorkCentre Pro 423/428si provides strong copy and fax features with no compromises and offers the highest print productivity in its class.

How to identify a multifunction device that delivers on the No Excuses value proposition

- Rated copy speed that matches the rated printing speed
- Complete set of copy features
 - Paper sizes consistent with typical office use including sizes up to 11 x 17
 - Document handler with duplex capability and ample capacity up to 50 pages
 - Feature set: Bound Original, Build Job, 4-Up, Job Store, Image shift, edge erase, XY Zoom, Booklet mode, and interleaf for transparencies and copies
- Finishing options
- Fax attributes that busy offices require
 - Modem speed at industry standard 33.6 Kbps
 - JBIG compression
- Robust set of scan and fax features
 - Scan to Mailbox
 - Internet Fax (optional)
 - Scan to E-mail
 - Fax to E-mail
 - E-Mail to Fax
 - Scan to NW File/Server (optional)



Superior software bundling from ScanSoft®

The optional CentreWare® Scan Kit contains the following valuable software:

- PaperPort® Deluxe 7.0 allows scanned images to be saved in useful image formats such as TIF, JPEG, GIF, HTML, etc.
- TextBridge® Pro Millennium Business Edition includes OCR and Image Editing Software to convert scanned images into useable documents. Can also automatically create text-searchable PDFs.

