

Competitive Comparison



Xerox WorkCentre Pro 423/428si vs. HP LaserJet 4101 mfp

Printing, copying, faxing and scanning that is fast, versatile and easy

- Sizes up to 11 x 17 in.
- Essential multifunction features at an affordable price
- Fast 23 and 28 pages per minute speed
- 50-sheet Duplexing Automatic Document Handler standard
- Finishing options
- Highest print productivity in its class*
- Powerful Internet Fax features (optional)
 - Scan to E-mail
 - Fax to E-mail
 - E-mail to fax
- Versatile and easy-to-use scan features
 - Scan to Mailbox
 - Scan to Desktop (optional) to repurpose documents
 - Scan to NW File/Server (optional)

	WorkCentre Pro 423/428si	HP LaserJet 4101mfp
Versatile paper supply <ul style="list-style-type: none"> • The WorkCentre Pro 423/428 is a full-size device for workgroups versus the small HP 4101mfp desktop device 	- Paper sizes up to 11 x 17 in. - 1,600 sheets standard (three 500-sheet trays + 100-sheet bypass tray) - 2,100 sheets maximum	- Paper sizes up to 8.5 x 14 in. - 1,100 sheets standard - 1,100 sheets maximum
Multi-user, multi-use multifunction <ul style="list-style-type: none"> • A full set of copy features including - Bound Original, Build Job, 4-Up, Job Store, Image shift, edge erase, XY Zoom, stamping, interleaf for transparencies, and booklet modes 	Complete set of copy features	Limited set of copy features
Duplexing document handler <ul style="list-style-type: none"> • Increased capability with a duplexing document handler that can hold larger jobs 	50-sheet duplexing ADF	30-sheet simplex ADF
Complete the document with a finishing touch <ul style="list-style-type: none"> • Optional finisher saves time and money and provides flexibility that a productive office needs 	500-sheet multi-position stapler 200 sheets of additional capacity	No finishing option
Fastest print productivity in its class* <ul style="list-style-type: none"> • The WorkCentre Pro 423 printed at over 100% of its rated speed (i.e., efficiency) 	WorkCentre Pro 423: 102% efficient WorkCentre Pro 428: 97% efficient	93% efficient
Powerful fax capabilities <ul style="list-style-type: none"> • All the features and high quality every office needs in a fax machine to stay productive and save money 	Speed: 33.6 Kbps Compression: MH, MR, MMR and JBIG Resolution: Up to 600 x 600 dpi Speed dials: 200 standard, 999 optional	Speed: 14.4 Kbps Compression: MH, MR, MMR Resolution: 200 x 100 dpi Speed dials: 100
Powerful features <ul style="list-style-type: none"> • Fax to E-mail and E-mail to Fax features (optional) allow users to send and receive high-quality faxes without leaving their desk 	Scan to E-mail Fax to E-mail E-mail to Fax	Scan to E-mail No No
Superior scanning capabilities <ul style="list-style-type: none"> • Scan to the desktop to repurpose documents through Optical Character Recognition (OCR) and image editing software from ScanSoft® (optional) 	Scan to Mailbox (standard) Scan to NW File/Server Xerox CentreWare® Scanning Kit PaperPort® Deluxe 7.0 TextBridge® Pro Millennium Business Edition	No Yes No No No
Xerox Total Satisfaction Guarantee <ul style="list-style-type: none"> • The WorkCentre Pro 423/428's quality is backed by Xerox's exclusive Total Satisfaction Guarantee 	Yes	No

Note: The above features are not included on all configurations.

* Print productivity testing was conducted by Buyers Laboratory Inc. (BLI), with each product operating in default mode and resolution set at 600 dpi. Multiple jobs from a BLI test suite were sent in series to each device with output consisting of A4 paper and a mix of single and multiple unstapled sets with a banner page for each job in the test suite. The order in which jobs were sent was randomly selected.



Competitive Comparison

Xerox WorkCentre Pro 423/428si vs. HP LaserJet 4101mfp

No Excuses Copy, Print and Fax functionality beats the competition

The WorkCentre Pro 423/428si provides strong copy and fax features with no compromises and offers the highest print productivity in its class.

How to identify a multifunction device that delivers on the No Excuses value proposition

- Rated copy speed that matches the rated printing speed
- Complete set of copy features
 - Paper sizes consistent with typical office use including sizes up to 11 x 17
 - Document handler with duplex capability and ample capacity up to 50 pages
 - Feature set: Bound Original, Build Job, 4-Up, Job Store, Image shift, edge erase, XY Zoom, Booklet mode, and interleaf for transparencies and copies
- Finishing options
- Fax attributes that busy offices require
 - Modem speed at industry standard 33.6 Kbps
 - JBIG compression
- Robust set of scan and fax features
 - Scan to Mailbox
 - Internet Fax (optional)
 - Scan to E-mail
 - Fax to E-mail
 - E-Mail to Fax
 - Scan to NW File/Server (optional)



Superior software bundling from ScanSoft®

The optional CentreWare® Scan Kit contains the following valuable software:

- PaperPort® Deluxe 7.0 allows scanned images to be saved in useful image formats such as TIF, JPEG, GIF, HTML, etc.
- TextBridge® Pro Millennium Business Edition includes OCR and Image Editing Software to convert scanned images into useable documents. Can also automatically create text-searchable PDFs.



XEROX
Worldwide Partner

Copyright © 2004 Xerox Corporation. All rights reserved. XEROX®, The Document Company®, the digital X®, CentreWare®, and WorkCentre® are trademarks of Xerox Corporation in the U.S. and other countries. ScanSoft®, TextBridge®, and PaperPort® are registered trademarks of ScanSoft, Inc. 4/04 36 USC 220506 423CC-01UA